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MANUFACTURING TECHNOLOGY FOR APPAREL AUTOMATION PHASES

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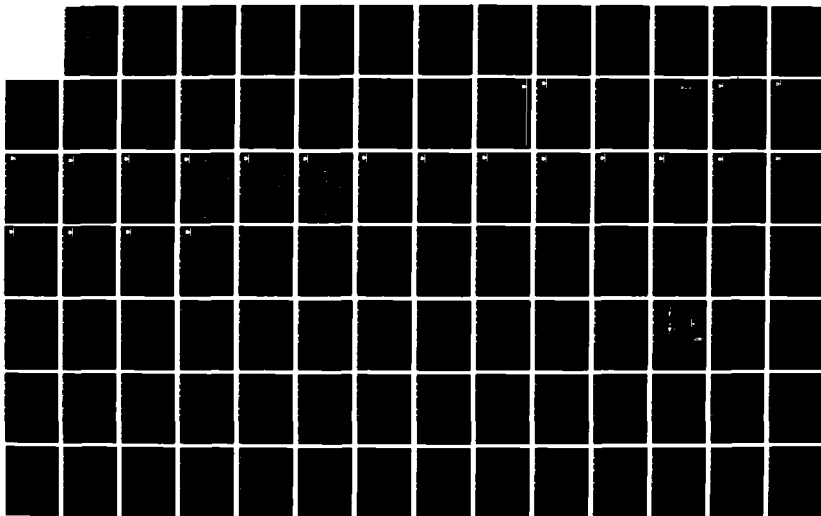
1 AND 2(U) NORTH CAROLINA STATE UNIV AT RALEIGH

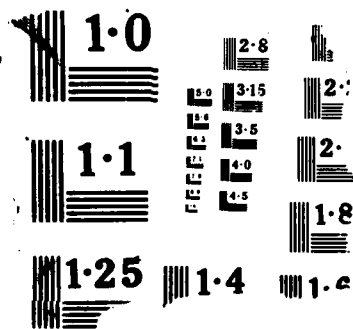
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Report: NCSU/DLA-87/1

CDRL A004

AD-A194 943

MANUFACTURING TECHNOLOGY FOR APPAREL AUTOMATION

Phase II and III Activity

Edwin M. McPherson
North Carolina State University
School of Textiles
Box 8301
Raleigh, NC 27695-8301

15 July 1987

Interim Report for First Half Year 1987

Contract DLA900-87-C-0509 (January - July)

Approved for public release;
distribution is unlimited.

Prepared for
Defense Logistics Agency
Production Management Support Office
DLA-PR Cameron Station
Alexandria, VA

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SUMMARY

NCSU has specified design concepts for apparel material handling units for the purpose of reducing the labor content in the production of apparel or military sewn products. The design concepts have been offered to existing equipment producers for bid on all or part of the equipment units. The modules specified include pickup and placement devices, orienting and alignment devices, equipment feeding devices and, finally, dispose or stacking devices. Wherever practical, existing commercially proven equipment is to be utilized or modified to satisfy systems requirements.

Flexibility in equipment is sought through the use of programmable computers or computer chips. The selection of a vendor to produce all or elements of the system has been guided by the vendor's demonstrated capability to produce original equipment at market value costs. Commercially viable equipment must generate operating cost savings which will recapture the equipment investment within a reasonable time span. If the modules developed do not do this, then the apparel industry will not buy the units. A primary constraint in this project is the requirement that the modules be an attractive investment for apparel manufacturers. Only one vendor stayed within these bounds.

At the time of this interim report, a contractor has been selected; however, an award cannot be made until a formal six months contract extension is provided by DLA to NCSU. Based on an oral approval, this report includes an adjusted MMP chart which reflects activity to date.

Parallel activity to vendor selection includes studies on the assembly of garments and definition of flexibility within an apparel context. This activity is proceeding on schedule.

PREFACE

The monthly interim reports are summarized in this semiannual report.

Activity to date has included work performed by

Ms. Carol Carrere
Dr. T. G. Clapp
Dr. H. Hamouda
Dr. T. J. Little
Mr. E. M. McPherson
Dr. W. K. Walsh

As well as other staff and graduate students as needed.

INTRODUCTION

1.0 Under the contract signed by DESC 12/16/86 and received by the NCSU School of Textiles 1/2/87, agreed to activity has been divided into five phases, of which the first four are to be immediately undertaken by NCSU within the base period. There are:

1.1 Phase I, Project Management. Provide, in accordance with paragraph 3.1 of the Statement of Work (SOW), North Carolina State University's Technical Proposal, Manufacturing Technology for Apparel Automation, April 86.

Project management shifts in its requirements between phases. After setting up the initial Management Master Plan (see appended chart), there are basic Department of Defense accounting, reporting and review activities which apply to all phases. This means that North Carolina State University had to put in place reporting and accounting controls at the outset. Monitoring and managing the project becomes more complex as vendors are reviewed and selected. Working with vendors requires field reviews by appropriate NCSU staff or by consultants as problems arise. From time to time, it is anticipated that reliable students may work on the vendor premises to check progress and assist where appropriate.

1.2 Phase II, Establishment of Garment Subassemblies. Provide, in accordance with paragraph 3.2 of the SOW, Attachment 1, Section C, North Carolina State University's Technical Proposal, Manufacturing Technology for Apparel Automation, April 1986.

A requirement for extending use of the modularized work station to as broad a base as seems reasonable is one of the tasks outlined in the DLA objectives. This requires further investigations of operation sequences and assembly parts in both military and civilian apparel. In one sense this activity is a market survey to determine potential users of work station groups. Manipulation of this data base should provide insight into future areas for automation as well as a basis for establishing the rules of flexibility within an apparel environment.

- 1.3 Phase III, Recommend a Set of Modularized Work Unit Groups. Provide, in accordance with paragraph 3.3 of the SOW, Attachment 1, Section C, North Carolina State University's Technical Proposal, Manufacturing Technology for Apparel Automation, April 1986.

There are several inventor/entrepreneurs as well as a number of small to medium equipment firms which have been evaluated to determine which individuals or firms are able to bring modularized equipment into practical use at a reasonable price. This analysis involves not only prior history of reliability but also such other items as financial stability, employed manpower, the skills of the firms' manpower, and the shop equipment. Because of the broad scope of the apparel automation project, units may be spread over more than one vendor or the vendor may subcontract some elements being produced. As an example, an electronics shop may be on all control systems while a mechanical shop is used for movement mechanisms. Where subcontractors are proposed, they must also be visited.

- 1.4 Phase IV, Design, Construction and Testing of Modularized Work Unit Groups. Provide, in accordance with paragraph 3.4 of the SOW, Attachment 1, Section C, North Carolina State University's Technical Proposal, Manufacturing Technology for Apparel Automation, April 1986.

NCSU is planning to provide for a staff presence to assist and work with the vendor or subcontractor. As an example, graduate students from the School of Engineering may be utilized in preparing drawings for small firms which lack adequate staff. The activity here will be largely that of monitoring progress against pre-established bench marks.

PROGRESS BY PHASES (2 January - 15 July 1987)

Phase I, Project Management.

Under this phase an MMP activity chart (Appendix I) was prepared. Each month progress on the project was indicated by marking off the point of activity as shown in Appendix I for 6/15/87. This reporting format was reviewed. It was suggested that as an MMP report, it could be improved by coding anticipated trip activity and by noting the dollar value for each phase. At the same time it was reported bidders on the equipment could not produce it within 12 months (i.e., AMF 2 years, ARK 18 months, Singer/Tech-Style 17 months). The MMP charts were, as a result of this discussion, extended by six months which would allow the vendor/builders a total of 18 months to complete and test the first work cell (see Appendix II). Appendix II shows the level of activity for the first six months of the contract.

This is the first report utilizing the MIL-STD-847B of 7 November 1983 which was received 7/14/87. The DD Form 1473 report documentation page will be prepared by DLA and will be forwarded to ONRR and DESC. To sum up project management activity to date, seven reports have been prepared and forwarded to DESC and DLA.

A ten member Industrial Review Board (IRB) has been reviewed by DLA. Calls were made to the prospects. Invitations to join the board to oversee this contract's activities were mailed 7/2/87. Eight members have accepted the invitation.

Industry - IRB members - invited by mail 7/2/87:

| | | |
|--------------------|---|-----------------------------------|
| *Manny Gaetan | - | Bobbin |
| *Max Tripp | - | Sunbrand |
| *Ernst Schraymayer | - | Jet Sew |
| Hubert Blessing | - | Levi Strauss |
| *John Nicolson | - | Tennessee Apparel |
| *John Wilcox | - | K.S.A. (alternate Jerry Armfield) |
| *Joe Off | - | (TC) ² |
| David Adcock | - | Allwear Manufacturing |
| *Dan Gearing | - | DLA |
| *Don Moffitt | - | DPSC |

*Accepted as of 7/14/87

NCSU expects the following staff to also participate in the Review Board meetings:

| | | |
|----------------|---|------------------------------------|
| Ed McPherson | - | TMT Principal Investigator |
| Tim Clapp | - | TES ME |
| Hechmi Hamouda | - | TES EE |
| W. K. Walsh | - | TES Associate Dean for Research |
| Trevor Little | - | TMT, Associate Investigator |
| Karen Hersey | - | Director, Technology Administrator |
| Gerry Isley | - | IE, School of Engineering |
| Linda Jackson | - | Contracts Director, Research |

Reports sent in to DLA and DESC included a variety of attachments beyond the MMP progress report.

Data submitted and attachments to date and resubmitted in this report include:

| | |
|--|-----------------|
| Preliminary equipment specifications | - Appendix III |
| Singer/TechStyle Proposal | - Appendix IV |
| Cole Associates Proposal (ARK, Inc.) | - Appendix V |
| Daily News Record article (3/9/87) | - Appendix VI |
| Daily News Record article (3/13/87) | - Appendix VII |
| Proposal Review questions (Singer and TechStyle) | - Appendix VIII |
| Singer Trip Report - T. Clapp | - Appendix IX |
| Singer Trip Report - H. Hamouda | - Appendix X |
| Proposal Review questions - ARK, Inc. | - Appendix XI |
| ARK Trip Report - T. Clapp | - Appendix XII |
| ARK Trip Report - H. Hamouda | - Appendix XIII |
| ARK Proposal Clarification | - Appendix XIV |

Phase II, Garment Subassemblies.

This phase is designed to provide DLA contractors access to improved methods of garment assembly. Prior to the beginning of this current contract, DLA and (TC)² had financed an exploratory investigation in acquiring operation sequences. This was the data base from which NCSU started.

Table I, Products on the Computer File
January 1987

| | |
|--|----------|
| Surgical gowns, drapes | 3 |
| Shirts; work, dress, long sleeve, short sleeve | 20 |
| Jeans; men's, youth, ladies' | 176 |
| Pants; work, dress, slacks | 17 |
| Coveralls | 1 |
| Men's coats | 93 |
| Hosiery | 4 |
| Lingerie | 12 |
| Sleepwear | 4 |
| Sweaters | <u>3</u> |
| | 333 |

This computer file was built from operation sequence data gathered in the beginning. This file contains 333 sequences. The file states the operation, operation time, equipment, and indicates by sequence number how to set up a production line. To this initial data base, NCSU has added those operation sequences provided by DSPC and some additional sequences provided by industry (211 sequences). Approximately 85 more sequences have been provided by DuPont and (TC)² sources.

In order to make this data available in a useful comparative form, NCSU had to increase the memory of the apparel lab computer; purchase linkage hardware and software to join with an IBM PC; purchase an IBM PC; install the commingled system; buy software that will allow TI data to be drawn into the

IBM system; buy and install a data management system; establish links with the ApparelNet - Network; and finally write programs to rearrange the data in varying sequences so that data could be reviewed. Samples of the results of some of these programs are included in the appendices.

| | |
|--|----------------|
| Style Number and Style Description | Appendix XV |
| Operation Description | Appendix XVI |
| Styles in Each Operation | Appendix XVII |
| Percent Contribution of an Operation to a Style based on: | Appendix XVIII |
| $\frac{\text{SAM OP}}{\text{SAM TL}} \times 100$ | |

As these illustrations show, the new file has a substantial amount of trade name or firm reference still to be deleted. In addition, there are still some terminology ambiguities to be reconciled. It is anticipated that as comparisons are made between different product lines, still more variances in terminology will require review.

The style number and style description report represents an index bringing together like items from whatever source. This index allows the user to rapidly assess the file depth in various apparel areas. It also becomes the basis for seeking out additional operation sequences from other sources to strengthening the data base.

Sorting by operation description allows the user to compare standard allowed minutes from several firms or the government for operations carrying the same or similar names. As an example, Page 2 of this report shows several different sewing machines being used to face pockets with a wide range of times being allowed for the operation. When the proposed work cell (Appendix III) is completed, these time variations should be eliminated. This

file best expresses the fact that there is a wide range of manufacturing approaches in use in the apparel industry.

While general products show some commonality in construction techniques, the consensus shows:

1. A wide variety of manufacturing procedures within similar garments.
2. A wide variety of labor standards and their components within similar garments.
3. A wide variety of material handling (throughput) policies and techniques within similar garments.

Sorting by the number of styles in each operation is another way of establishing the depth of the data base within any single operation. Eventually this sort will lead to additional areas of investigation for operational improvements.

Calculating the importance of any single operation to the labor content of a group of styles is one way of determining the impact of a change on that style's cost. When a group of these operations are combined, the impact on costs increase. As the file is broadened and selected operation groups are captured, a variety of equipment options should emerge.

None of this activity could be done by computer until June. Prior to June, operation analyses were done manually. The specification establishing the basis for equipment in Appendix III was manually calculated. As more analytical programs are developed, the uses for the specified production activities in Appendix III should broaden.

Phase III, Recommend a Set of Modularized Work Unit Groups.

During January Drs. Clapp and Hamouda completed a work cell specification (see Appendix III) which was sent to DLA for review. The specification differs from current automated or semi-automated apparel assembly equipment in that it requires the matching, sewing and final assembly of three cloth parts of irregular shapes. From this beginning, it should be possible at a future time to apply these principles to other sizes and shapes and other garments than the combat trousers (and civilian pants) specified in this work unit.

In order to assure widest possible publicity for potential project bidders, two articles were published by The Daily News Record (Men's Apparel Trade Publication). (See Appendix VI 3/9/87 and VII 3/13/87 for articles.) From these articles some phone calls were received expressing interest. The reviewed, corrected and edited specification, together with sample pockets, were sent to nine firms:

Hubert Blessing
Levi Strauss Richardson TX

Joe Off
AMF Richardson, TX

Bill Cole
Cole and Associates/ARK, Inc.

Herman Rovin
TechStyle

John E. Hinkle
AMF Richmond, VA

Ernest Schraymayer
Jet Sew

Will Joyce
TexNology Systems

John Le Tourneur
Union Special

Jim Lower
Singer

Inquiries were received from Synergy Company (to produce a full garment by molding), Knoxville Equipment (to provide bobbin thread counters) and Memphis Apparel Service (to provide pocketing).

On April 8, 1987, the work cell specification was reviewed by NCSU by Herman Rovin, TechStyle, and Jim Lower, Singer, for the purpose of creating a joint bid.

On April 9, 1987, the work cell specification was reviewed by Bill Cole and Charles Sandborn of ARK, Inc.

On April 14, 1987, the work cell specification was reviewed by Norman Cleaver of AMF Apparel Equipment Division.

By May 15, proposals were received from Singer/Techstyle and ARK, Inc., which are appended (Appendices IV and V). AMF requested an extension in time and advised NCSU that they could not complete the work cell in under two years.

Visits were made to Singer/TechStyle and to Cole Associates by Drs. T. Clapp and H. Hamouda for the purpose of evaluating facilities proposal integrity and obtaining specific answers to questions arising from proposal review by NCSU. Copies of questions and trip reports are attached.

| | |
|--|-----------------|
| Proposed Review questions (Singer/TechStyle) | - Appendix VIII |
| Singer Trip Report - T. Clapp | - Appendix IX |
| Singer Trip Report - H. Hamouda | - Appendix X |
| Proposal Review questions (ARK, Inc.) | - Appendix XI |
| ARK Trip Report - T. Clapp | - Appendix XII |
| ARK Trip Report - H. Hamouda | - Appendix XIII |
| ARK Proposal Clarification | - Appendix XIV |

To sum up the proposals, NCSU faced two problems. The Singer/TechStyle proposal at \$793,000 requires more money than was budgeted for the project as well as 17 months to complete versus a specification request for 12 months.

The ARK proposal at \$393,000 is within the budget but requires 18 months to complete.

An all day meeting was held with Dan Gearing and Don O'Brien to review progress to date. It was decided to request an extension of time for the development of the work cell unit. This request was prepared by Dr. W. K. Walsh and NCSU is awaiting written response. Meetings have been held with Karen Hersey, Director, Technology Administration, in preparation for letting a contract to ARK, Inc. However, no action can be taken until NCSU has a written extension. No notification to either vendor will be made until the extension is received.

Another factor has emerged from the Singer/Techstyle proposal. Jim Lower of Singer, who was working with Herman Roven, has left Singer. This makes it doubtful that a valid proposal exists.

It is anticipated that equipment negotiations will be completed by 1 August 1987. Then normal monitoring according to checkpoint dates will begin.

APPENDICES

| No. | Title |
|--------|--|
| I. | Old MMP Graph |
| II. | Adjusted MMP Graph |
| III. | Preliminary Equipment Specifications |
| IV. | Singer/TechStyle Proposal |
| V. | Cole Associates Proposal (ARK, Inc.) |
| VI. | Daily News Record article (3/9/87) |
| VII. | Daily News Record article (3/13/87) |
| VIII. | Proposal Review Questions (Singer/TechStyle) |
| IX. | Singer Trip Report - T. Clapp |
| X. | Singer Trip Report - H. Hamouda |
| XI. | Proposal Review Questions - ARK, Inc. |
| XII. | ARK Trip Report - T. Clapp |
| XIII. | ARK Trip Report - H. Hamouda |
| XIV. | ARK Proposal Clarification |
| XV. | Style Number and Style Description |
| XVI. | Operation Description |
| XVII. | Styles in Each Operation |
| XVIII. | Percent Contribution of an Operation to a Style based on: |
| | $\frac{SAM_{OP}}{SAM_{TL}} \times 100$ |

CHART F
MMP SCHEDULE

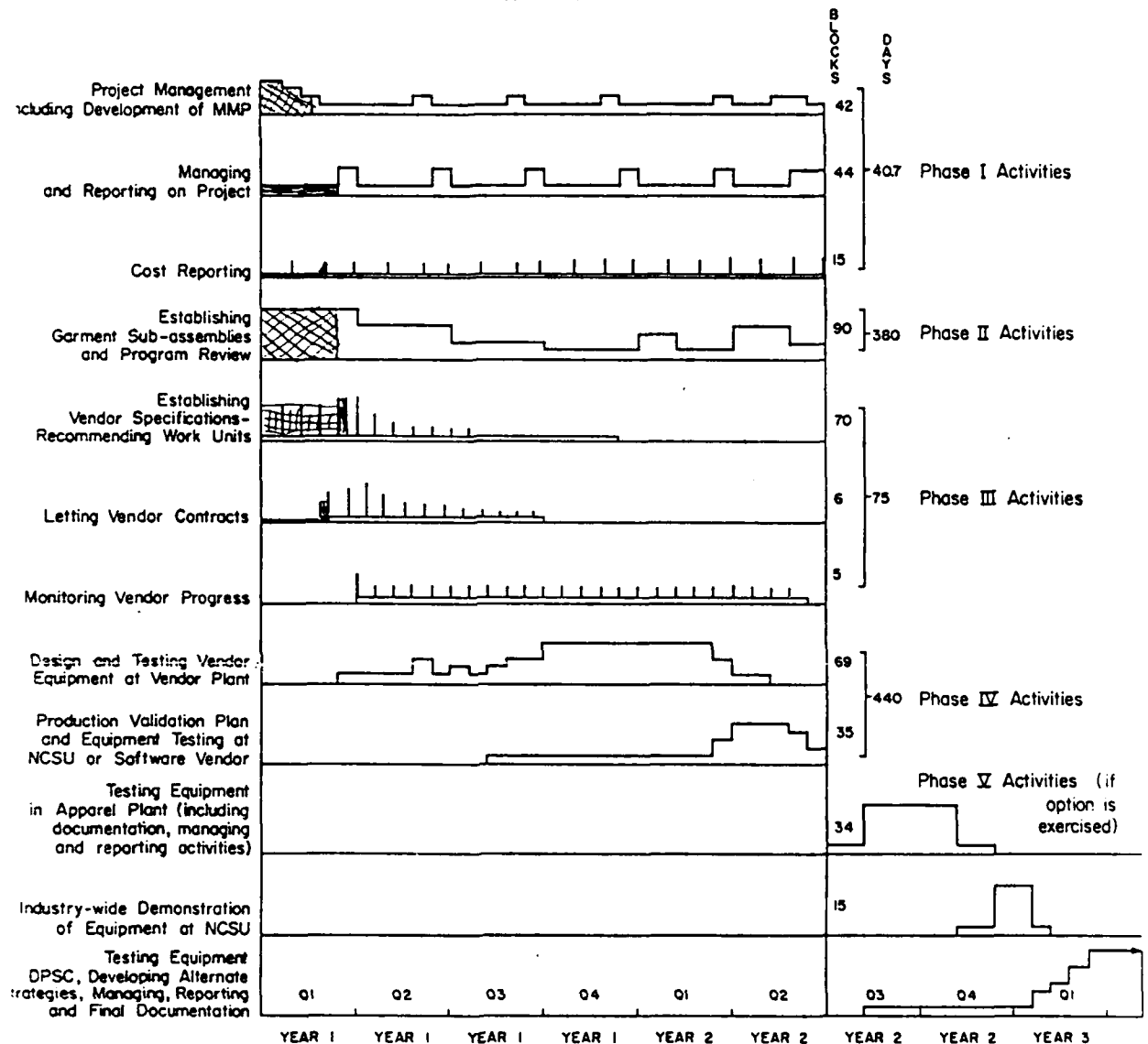


CHART F: Time Phased Activity for Project (estimated)
(This will be subject to change during development of MMP.)

DLA 900-87-C-0509 PROPOSAL NO. 86-0849 NCSU-SCHOOL OF TEXTILES JUNE 1987

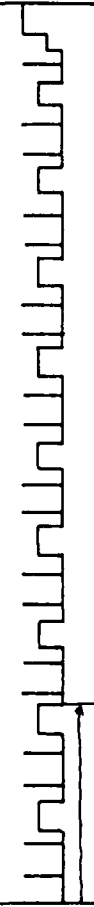
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J7 F7 M7 A7 J7 J7 A7 S7 O7 N7 D7 J8 F8 M8 A8 M8 J8 J8 A8 S8 O8 N8 D8 J9 F9 M9 A9 M9 J9



MONTH 6 SELECT IRB PARTICIPANTS
MONTH 9 CDRL A006 PRELIMINARY
INCLUDES CDRL A007 DEVELOPMENT
INCLUDES CDRL A001 DEVELOPMENT
INCLUDES CDRL A010 COMMENCING MONTH 12

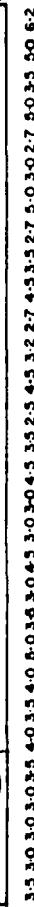
MANAGING AND REPORTING ON PROJECT



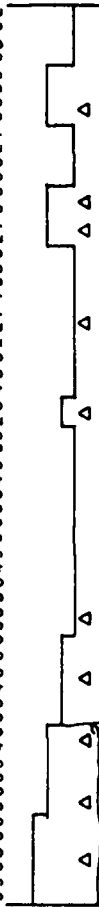
COST REPORTING



ESTIMATED PHASE I (MONTHLY EXPENDITURES IN THOUSANDS)



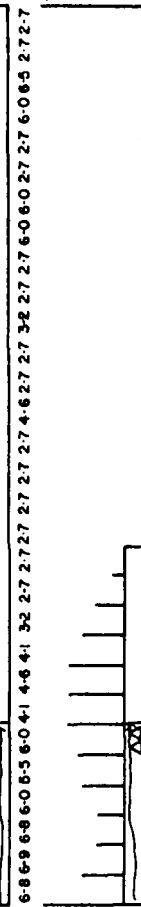
ESTABLISHING GARMENT SUBASSEMBLIES AND PROGRAM REVIEW



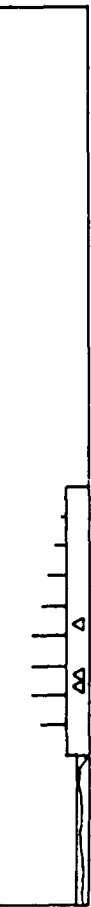
PHASE II ESTIMATED EXPENDITURES

ESTABLISHES VENDOR SPECS

RECOMMENDING WORK UNITS



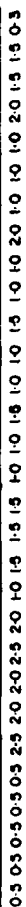
LETTING VENDOR CONTRACTS



MONITOR VENDOR PROGRESS



PHASE III ESTIMATED EXPENDITURES



PHASE I

- INCLUDES CDRL A002
- CDRL A005 COMMENCE MONTH 28
- INCLUDES CDRL A004
- INCLUDES CDRL A003
- INCLUDES CDRL A009 AND CDRL A011

- Δ TRIPS TO MC BUILDERS/VENDORS
- TRIPS TO CONTRACTORS
- CDRL A008 ○ A009 ASSOCIATED

TOTAL \$111,470 00

- Δ TRIPS ESTIMATED TO COLLECT OP SEQ AND ESTABLISH PRODUCTION DATA
- INCLUDES ANALYSIS OF SUBASSEMBLIES

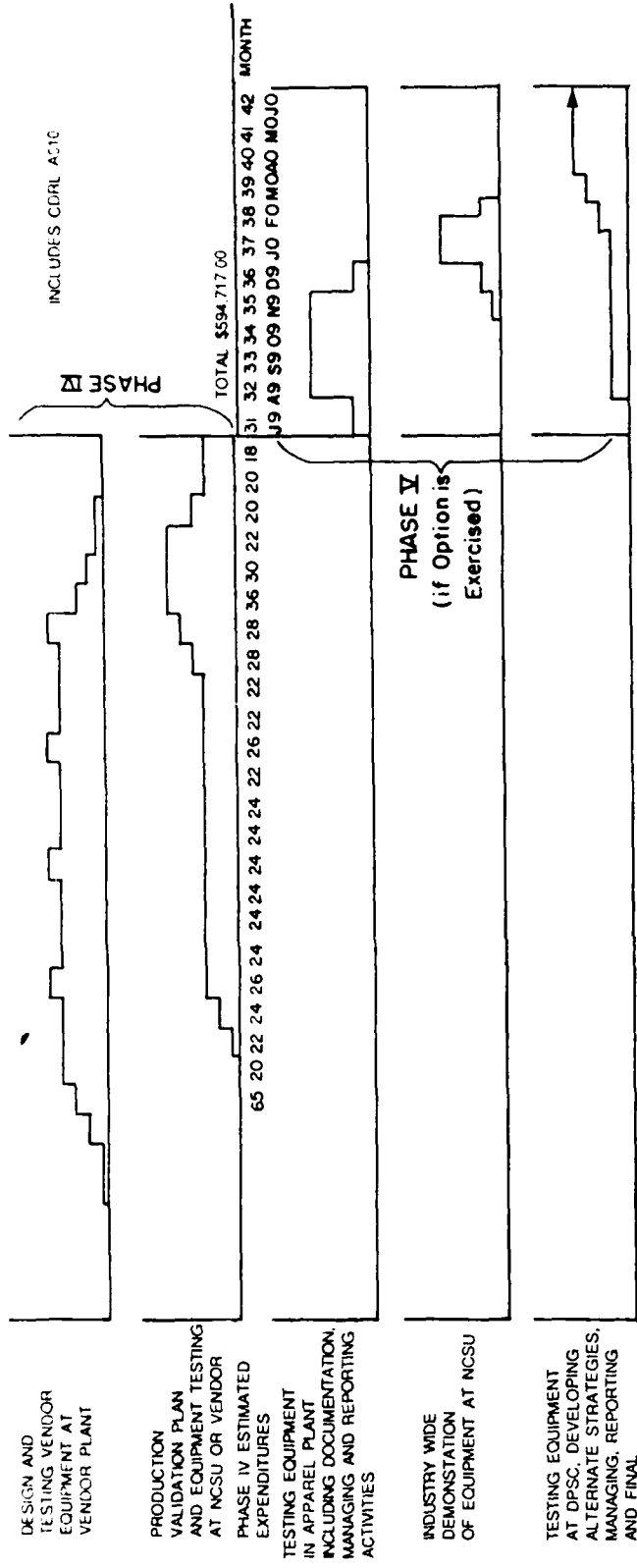
TOTAL \$124,109 00

PHASE III

- Δ TRAVEL TO EQUIPMENT VENDORS/CONTRACTORS
- INCLUDES CONTRACT NEGOTIATIONS, SPECIFICATIONS NEGOTIATIONS
- VENDOR PROGRESS MONITORING
- COMPLIANCE WITH SPECS

TOTAL \$37,783 00

APPENDIX II



Proposal for

**COMBAT TROUSER UNIFORM FRONT POCKET
WORK CELL SYSTEM**

Submitted to:

North Carolina State University
School of Textiles

May 15, 1987

SINGER

Manufacturer Applied Robotic Sewing



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| II | BIDDER QUALIFICATIONS |
| III | PROJECT APPROACH OVERVIEW |
| IV | PROPOSED UNIFORM FRONT POCKET SYSTEM APPROACH |
| V | SYSTEM FEATURES VERSUS SPECIFICATIONS |
| VI | PRODUCTIVITY & USER ECONOMICS |
| VII | SYSTEM DEVELOPMENT SCHEDULING |
| VIII | SYSTEM DEVELOPMENT COST |
| IX | GLOSSARY OF TERMS |

APPENDIX IV

SINGER

NORTH AMERICAN SEWING PRODUCTS DIVISION

May 11, 1987

Professor Edwin McPherson
North Carolina State University
School of Textiles
Department of Textile Engineering and Science
Box 8301
Raleigh, NC 27695-8301


Dear Ed:

Enclosed is the "bid response" to Dr. Hechmi Hamouda's March 12th letter inviting Singer Sewing to submit a bid to develop, test and apply a flexible, fully-automated robotic work cell to produce combat trouser uniform front pocket work as well as civilian slacks, dress pants and related work wear. The bid reflects a Singer Sewing Company commitment to apply its complete robotic sewing capabilities to the project and a plan to sub-contract major portions of the development stage of the project to Mr. Herman Rovin's company, TechStyle, Inc.

As you know, both Singer and TechStyle have already done considerable system development work in fully automated robotic work cells. TechStyle's previous work could be particularly useful in completing the initial production system. Singer Sewing with work sub-contracted to TechStyle, would be willing to accept full responsibility for an integrated system.

Ed, we appreciate your inclusion of the Singer/TechStyle joint resource in your bid process and hope that you will conclude that we are the most creative, experienced, capable and financially sound resource to complete this development work.

Sincerely,



James M. Lower
Vice President
Robotic Systems

JML/pd 1/1.3
Enc.

cc: H. Rovin, President
TechStyle, Inc.

IN BRIEF

Singer Sewing Div. Names Vento V-P

EDISON, N.J. — Vincent R. Vento has been named vice-president, robotic systems for the North American Sewing Products division of Singer Sewing Co. He succeeds James M. Lower, who resigned to pursue other opportunities, the company said.

Vento joined Singer in 1958 in the Kearfott division in Wayne, N.J., where he was a prime contributor to developments in the field of inertial navigation. He transferred to the North American Sewing Products division in 1985.

Lower, who had been with the firm 22 years, had been head of robotics systems since December 1986.

Stephen J. Kind, president of the North American Sewing Products division, said Singer "continues to make rapid strides in commercializing TCTC technology. Current plans call for fabrication by the end of the year of three transfer lines for automating the sewing of trouser side seams, inseams and waistbands, as well as coat back center seams, sleeve outseams, inseams and cuffs."

He said Singer has been marketing products of its Manufacturer Applied Robotic Systems (MARS) robotic sewing technology for auto trim application, carpet and rug binding, wash cloth manufacture and carpet sample production.

I. BID OVERVIEW

By copy of this package the Singer Sewing Company, in concert with our primary sub-contractor TechStyle, Inc. (H. Rovin), is submitting this bid to North Carolina State University to supply within one year a production performing in-line system capable of automatically sewing and stacking a combat trouser uniform front pocket consisting of a pocket, a facing and a bearer.

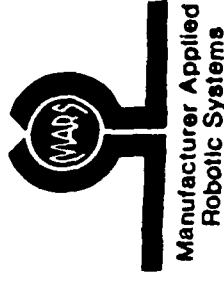
The proposed system will be capable of accommodating various uniform pocket sizes and civilian pockets as well and will consist of 8 modular units which will be used in combination to ply separate, feed, register, combine, join sew, stack and control the final product. The feed system will also have the capability to load parts consecutively as well as to flip and load parts consecutively or on an alternate basis as required.

While this bid is focused on combining the 3 components of the uniform front pocket, Singer Sewing and TechStyle, Inc. are agreeable to including the in-line capability to also bag the pocket.

This bid includes a commitment from the Singer Sewing Company to not only design and assemble the production unit but to complete successful in-plant testing consistent with the performance and productivity specifications incorporated in this bid. North Carolina State University will receive complete documentation of all parts, system hardware and software and can be assured that all work will conform with national standards and defined military specifications. More specifically, the proposed work cell will be capable of producing both right and left faced front pockets for a combat trouser (B.D.U.) as per Section 12A through 12F or Mil-T 44047A dated September 9, 1982. The pocket bagging system if elected would do the 12G operations.

The system would be designed to produce pockets in four seconds and would achieve at least 90% uptime and 97% part quality performance levels. Modules would be designed for easy hardware changeover to accommodate any variation in style or size that might require more than a simple programming change. With an annual system capacity to produce 3.2 million pockets per year (2 shifts) and with an estimated production system selling price of approximately \$250,000, it is estimated that any user can achieve a four year payback on the facing equipment system even with only 1 shift utilization. Paybacks on 2-shift utilization would be approximately two years.

This bid is issued as a fixed price contract for \$720,522 (\$793,000 if North Carolina State University would prefer to include the pocket bagging station as well) and Singer Sewing is agreeable to committing to complete a "ready to in-plant test" system by June 15, 1988 if Singer is advised in June by North Carolina State University that Singer and TechStyle have been selected to complete the development of the system.



SINGER

II. BIDDER QUALIFICATIONS

A. SINGER SEWING COMPANY

Singer Sewing is a worldwide leader in the manufacturing and marketing of consumer and industrial sewing equipment. Singer is the acknowledged leader in robotic sewing technology with the application of in-line production and pre-production robotic systems with leading U.S. manufacturers of automotive trim (General Motors, Ford, Chrysler, etc.), textile products (Collins & Aikman, Burlington, J.P. Stevens, etc.) and apparel (Union Underwear, Lee Company, etc.).

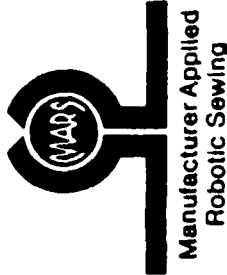
In addition to the Singer Sewing Company's considerable experience and current capabilities in the field of total system garment automation, Singer is the key commercialization and product application resource of the Textile Clothing Technology Corporation (TCT)² which provides additional access to leading edge robotic and material handling technology equipment. Singer Sewing and (TCT)² have a particular interest in a strong working relationship with North Carolina State University and hope that acceptance of this bid will forge an additional link in that relationship.

B. TECHSTYLE, INC.

TechStyle, Inc. has been in business since 1970, designing and developing specialized machinery for the textile and apparel industries. TechStyle and its Company President, Mr. Herman Rovin have long been recognized as a particularly creative and cost effective resource in the development of soft goods material handling and sewing equipment systems.

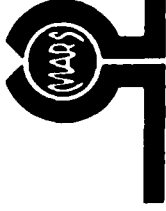
TechStyle developed and presented the first "Sewbotic Work Cell" system for trouser and jean pocket sewing in the form of a working proof of concept system at the 1984 Bobbin Show in Atlanta, Georgia. This proof of concept system was developed for the U.S. Department of Commerce (Contract No. 99-26-071-69-30). TechStyle, Inc. was sub-contracted by the Georgia Institute of Technology to engineer, design and build the appropriate hardware. The work cell concept and module description which is profiled in North Carolina State University's preliminary equipment specifications closely approximates the proof of concept hardware which still resides at TechStyle's facility in Piedmont, South Carolina.

In summary, Singer Sewing is confident of our combined abilities to complete the proposed system development and to complete the obligation within the time period and budget level proposed.



SINGER

III. PROJECT APPROACH OVERVIEW



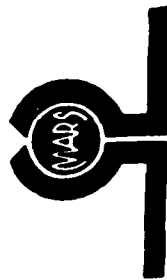
Manufacturer Applied
Robotic Sewing

In addition to the front pocket system approach which is detailed in the following section, Singer Sewing in concert with TechStyle, Inc. will present to North Carolina State University as part of this proposal an overall plan for automated and semi-automated in-line manufacturing of the complete Battle Dress Uniform using the Sewbotic Work Cell approach in combination with other robotic vision and material handling systems. The proposal will include both the combat jacket as well as the combat trouser. Most of the flat work (such as pockets, outseams, etc.) will be handled by Sewbotic Work Cells similar to those incorporated in the front pocket system. More difficult assembly operations will require the use of more complex robotic end-effectors and vision systems with the recognition that selected operations may still require some direct labor support.

In addition to the above, Singer Sewing will profile the industry-wide civilian application opportunities to apply both the front pocket system technology and the total technology related to the overall in-line production automation of the complete Battle Dress Uniform.

The foregoing reports will be available to North Carolina State University in June, 1988 in conjunction with the completion of the hardware.

IV. PROPOSED UNIFORM FRONT POCKET SYSTEM APPROACH (SYSTEMS ILLUSTRATED IN EXHIBITS 1-3)

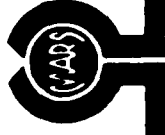


Manufacturer Applied
Robotic Systems

The proposed work cell known as the Sewbotlic Work Cell shall consist of the following modules.

1. Three Feeder Modules (Includes Ply Separation Module) - These units will accept input product (1 for pockets, 1 for facings and 1 for bearers) and will be capable of reliable, repeatable, ply separation and feeding at the rate of one ply per four seconds. The feeder modules will incorporate an adjustable indexing capability and will be equipped with elevator stackers and feed arms capable of taking individual plys directly from cut stacks of material and reliably introducing them to the total work cell.
2. Three Flipper Modules - These units will accept single plys from bundles cut face to face and flip over alternate (face down) plys prior to them being transferred to the registration module. For bundles cut all face up, the ply would be held but not flipped to await transfer to the registration module or the entire module eliminated for those who cut all face up.
3. Four Registration Modules - These units will register each of the three pieces of cloth individually and in juxtaposition to each other and will accurately orient them to a fixed starting position. The fourth module will re-orientate the sub-assembly as it exits the first join sew station.
4. One Combiner Module - This unit will serve to combine the bearer and the pocket to each other after their respective registrations have been completed at their previous registration work stations. The bearer and the pocket will be accurately matched to each other at the combiner module for feeding into the follow-on join sew work station.
5. Two Join Sew Station Modules - These units will serve to join the bearer to the pocket and to feed the two pieces to a follow-on registration station. This follow-on registration station would work in concert with the facing registration station which would act as a combiner to place the facing on the bearer pocket sub-assembly which would then feed the three pieces to a second join sew station module to perform the second sewing operation. Lockstitch machines would incorporate the Singer Automatic Bobbin Changer currently in in-plant use with selected Singer robotic sewing systems.
6. One Rotary Stacker Module - This unit would accept the first production of the finished pocket from the second join sew work station module and stack it in a rotary fashion conducive to being re-fed into the next cell for the next sequential operation (Note: in the case of the proposed follow-on pocket bagging system the rotary stacker would follow the bagging operation with the additional bagging work station included in the production system).

SINGER



Manufacturer Applied
Robotic Sewing

-5-

IV. PROPOSED UNIFORM FRONT POCKET SYSTEM APPROACH

7. Twelve Sewbot Modules - These units will do all the picking, placing and transferring of cloth pieces between the aforementioned modules. All Sewbots will have a vertical "Z" motion capability for picking up or placing parts down. They will all consist of one linear axis (X axis) for longitudinal transfer direction. They may or may not have a transverse (Y axis) or a rotation (W axis) capability as the particular application would require. The X, Y, & W axes will all be servo controlled and remotely programmable. The size of each module will be chosen to accommodate the size of the product being assembled.
8. Control Module (Console) - This unit will be comprised of microprocessor computer-controls which will direct and monitor the operational status of each of the above six modules. In addition, the control module will be capable of programming each of the individual modules and total system to respond to changes in product size, style or type of material.

Exhibit 2 profiles the total pocket facing system (Exhibit 3 incorporates the optional proposed pocket closing work cell).

Military bearers and facings will be attached to the pocket by folding under the sewn edge and joining them with a 301 type stitch. Civilian pocket facings and welts will also be attached in a similar manner.

The complete cell will occupy approximately 225 square feet including the computer-control console. Each module will be controllable either independently or as a coordinated sector of the total work cell. All modules will be free standing but can be joined together mechanically to form a rigid integral structure. In addition, all the modules will be electronically linked to a main control processor. As mentioned previously, the system would produce one faced (2 facings) pocket every four seconds. The hardware will conform to the codes outlined in North Carolina State University's preliminary specifications. The power requirements for the Sewbotic Work Cell are estimated as follows:

- 220V AC-30-10A-50-60HZ
- 90 PSI air @ 8-10 CFM
- Vacuum--unable to specify at this time

SINGER

COMBAT TROUSER UNIFORM FRONT POCKET WORK CELL

Exhibit 1 (Perspective) - System Overview

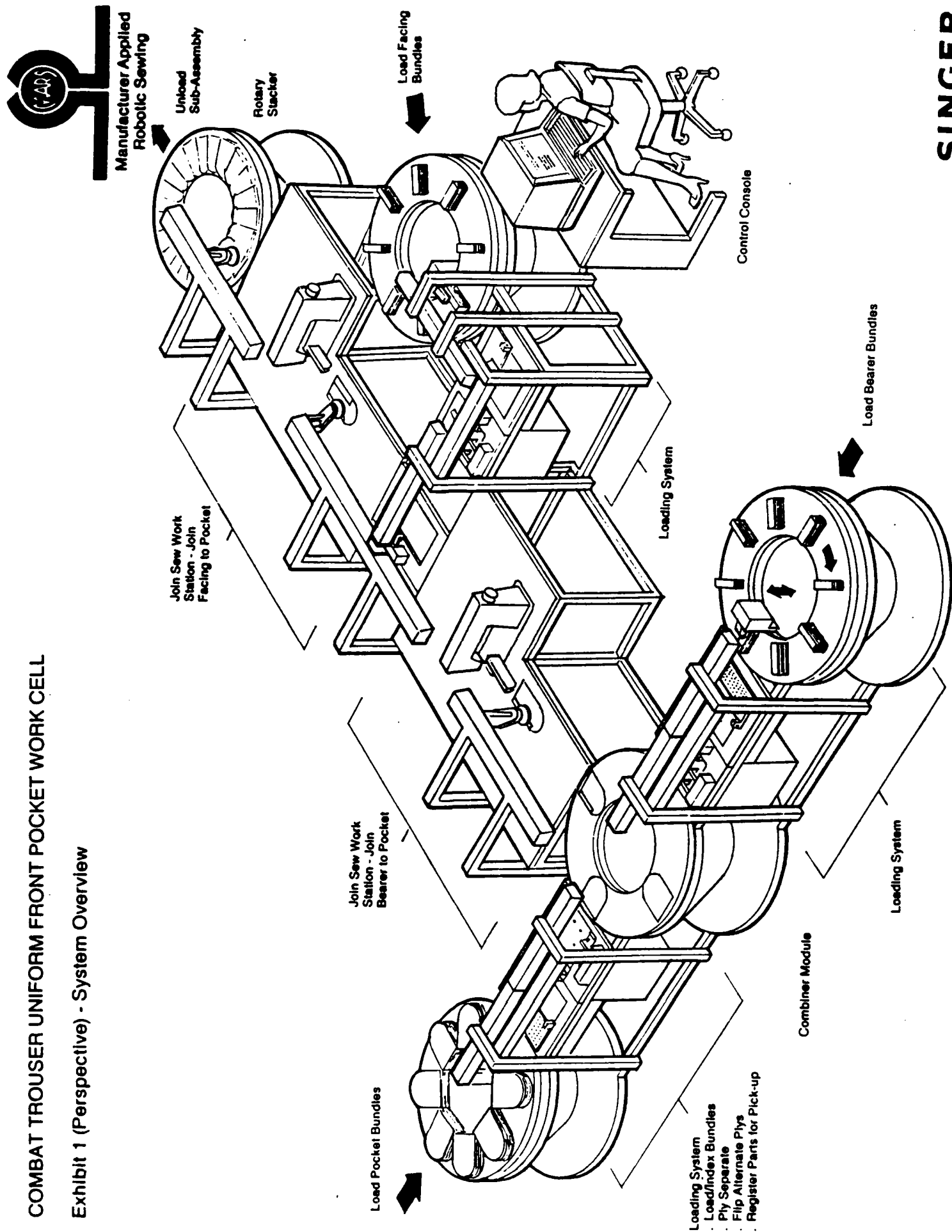
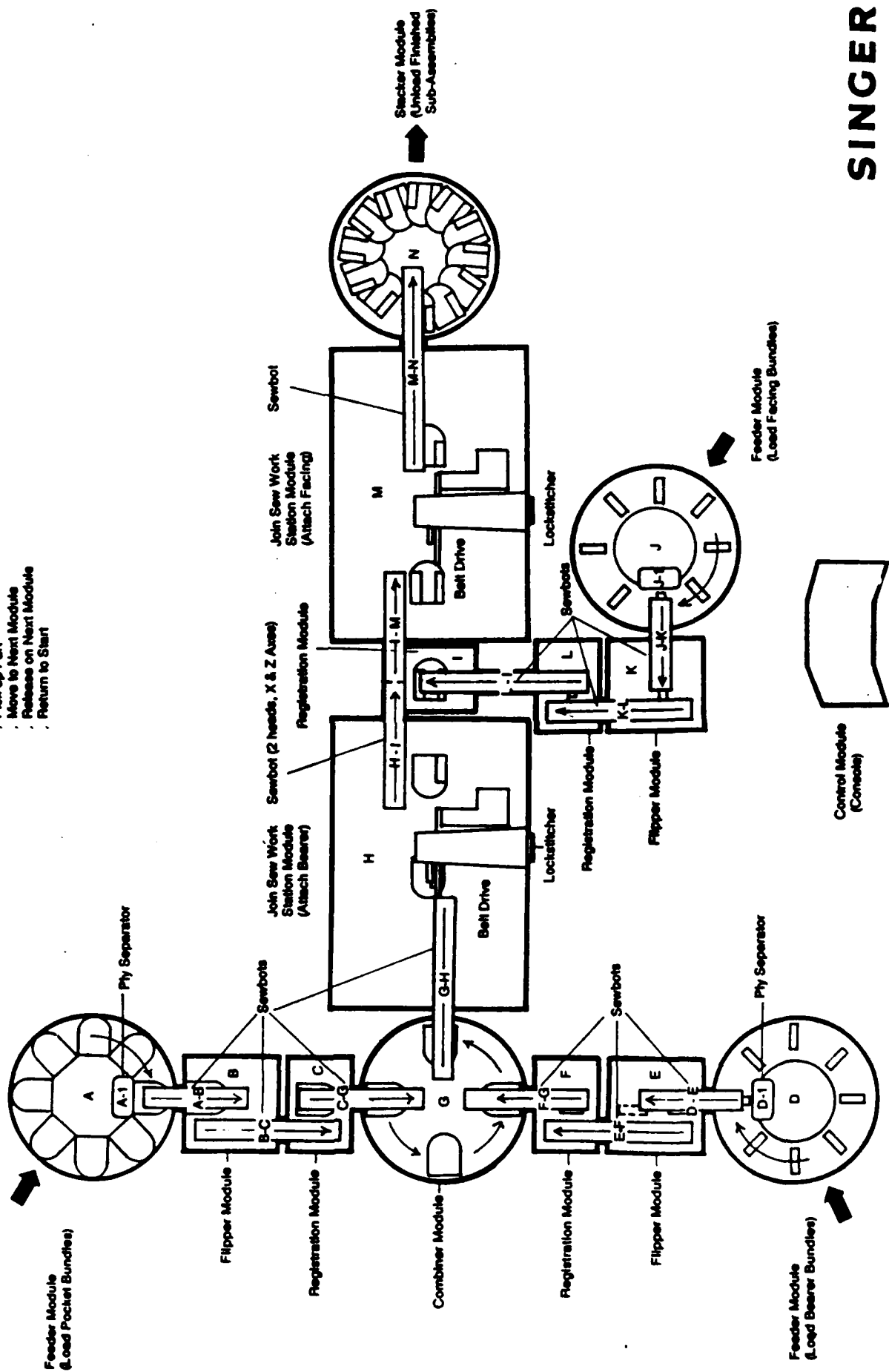




Exhibit 2 (Plan View) - Configuration of Modules and Sequence of Work Flow

Proposed Cycle Time 4 Secs. (Sevbot Sequence)

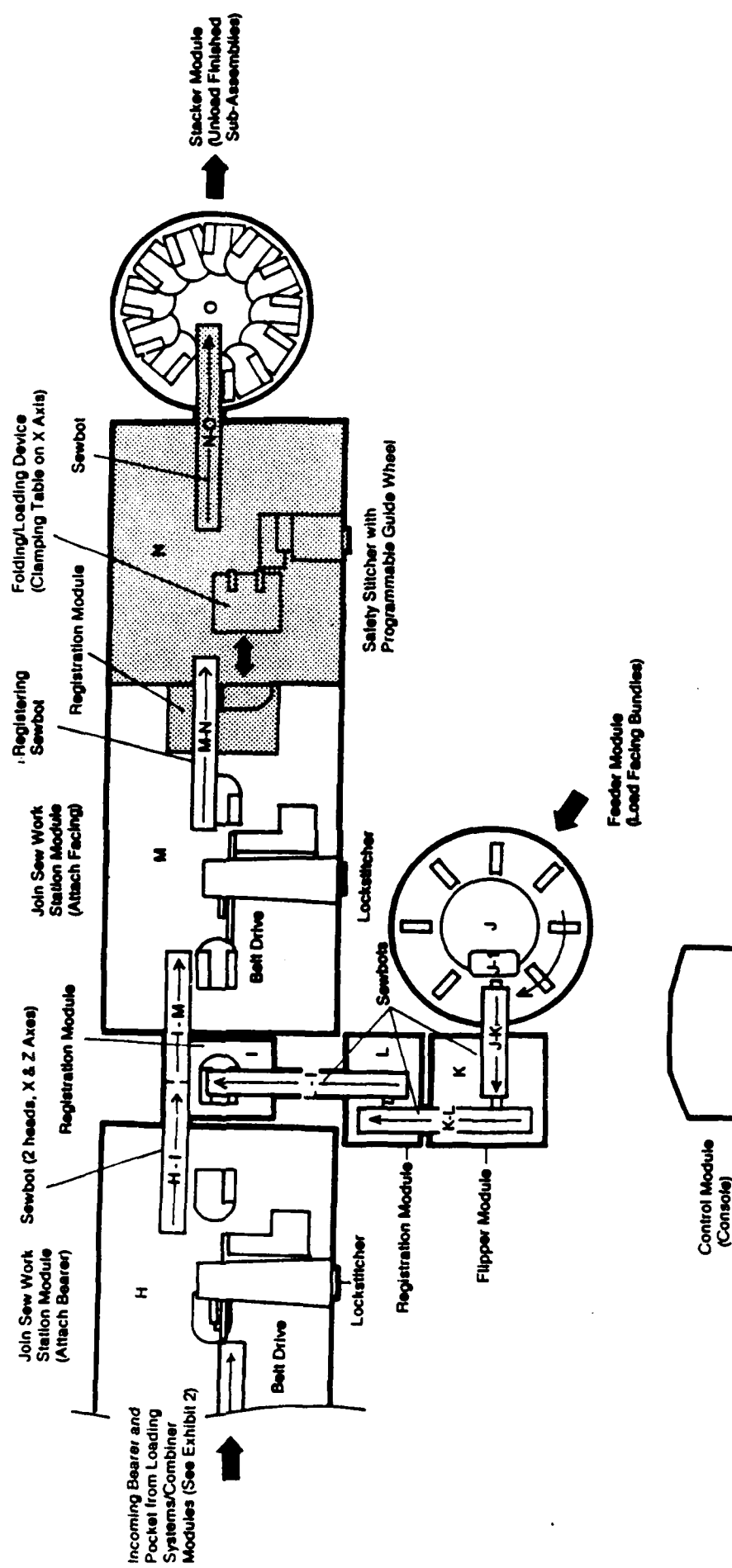
- **Pick up Part**
- **Move to Next Module**
- **Release on Next Module**
- **Return to Start**



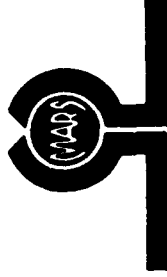
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COMBAT TROUSER UNIFORM FRONT POCKET WORK CELL

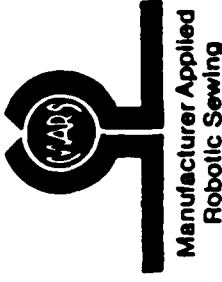
Exhibit 3 (Plan View) - Configuration of Modules with Optional Pocket Bagging Work Cell



V. SYSTEM FEATURES VERSUS SPECIFICATIONS



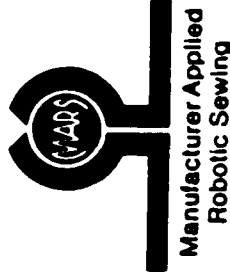
- The proposed work cell will be capable of producing faced only front pockets for uniform combat trousers. It will accommodate all sizes.
- The proposed work cell will be capable of producing faced only front pockets for civilian slacks, dress pants and work pants (all sizes).
- The proposed work cell will produce faced only front pockets for all sizes of civilian pockets falling within the "on-seam" or "casual seams" of dress slacks. (Note: Work pants front pockets fall under the category of 'on-seam' pockets consisting of either one or two facings. Uniform dress trouser front pockets also fall in the 'on-seam' category).
- The proposed work cell will be capable of joining other two or three piece assemblies but may require:
 1. Program changing
 2. And/or mechanical change of work stations if different sewing heads are to be used
 3. And/or operator mechanical adjustment. (Note: All work stations will be mounted on wheels and capable of being quickly substituted. Furthermore, all mechanical changes will be simple snap-on tasks.
- The entire work cell will be designed in a manner such as to maintain at least a 95% uptime level.
- All rotary feeders and stackers will be identical in construction.
- All registration modules will be identical in construction.
- All sewbots will be identical in construction less those axes that are not required.
- All sewbots will be capable of having their end-effectors quickly replaced.
- The work station will be capable of being quickly replaced by having it mounted on wheels and aligned with the combiner table.



V. SYSTEM FEATURES VERSUS SPECIFICATIONS

- Cutting of pockets may be hand cut, die-cut or cut by automated cutting systems such as the "Gerber-Cutter". The accuracy of cut parts will of course be better and more conducive to automated assembly if die-cut or Gerber-cut. Tolerance requirements will be established between Singer Sewing/TechStyle and North Carolina State University.
- Cutting may be face-to-face or all face up. The integrity of 'shade-match' and/or piece marking will be maintained. The integrity of right side-wrong side (such as the camouflaged surfaces of military pockets, facings and bearings) will be maintained.
- Raw product inspection will probably not have to be accomplished prior to entering the work cell, i.e., soiled or bad cloth or partial pieces in the lay, though it might be necessary to sort and tag lays to maintain uptime and the integrity of shade-matching and sequencing. With the system designed to accommodate parts direct from stack, all ply separation and feeding systems will incorporate sensors to accomplish emergency stops for partial pieces and bad cloth.

VI. PRODUCTIVITY AND USER ECONOMICS



Production quantity versions of the automated pocket facing system are projected to cost approximately \$165,000 and to be available to end-users for approximately \$250,000.

Since the manual handling and sewing of facings and bearers is approximately six seconds each and since the automated system will produce completed assemblies at the rate of four seconds per pocket, the proposed automated system should produce approximately a 4 year payback on a 1-shift basis and a 2 year payback on a 2-shift basis. It is estimated that the inclusion of a pocket bagging station section would add approximately \$70,000 to the aforementioned \$250,000 selling price but that this total system would reduce customer paybacks on a 1-shift basis to approximately 3 years and on a 2-shift basis to less than 2 years.

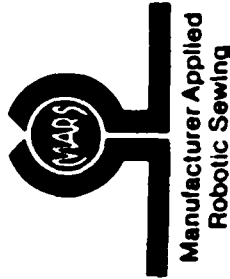
The proposed automated pocket facing system would produce approximately 7,000 pockets per day per shift or a total of 14,000 pockets on a daily 2-shift basis. This would result in an overall work cell system which would produce seven times the minimum daily unit output requirement (referred to in North Carolina State's production specifications as 2,000 pockets per day minimum) at a selling price which is only six times the aforementioned defined acceptable level selling price.

VII. SYSTEM DEVELOPMENT SCHEDULING

Below is an overview of the total system development schedule:

- . June 1987 - Advice from North Carolina State regarding bid.
- . August 1987 - Complete preliminary definition of design & conduct initial product design review.
- . October 1987 - Complete product design process and begin to order long lead time components.
- . November 1987 - Begin assembly of key modules.
- . December 1987 - Continue assembly of product including testing of critical modules.
- . February 1988 - Integrate components into a complete system.
- . March/April 1988 - Test and debug system in-house.
- . May 1988 - Complete testing and documentation.
- . June 1988 - Review operating system for release for factory test.

We would establish detailed milestones consistent with the above for funding flow and to assure the close interface and involvement of key North Carolina State program managers.



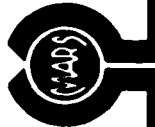
VIII. SYSTEM DEVELOPMENT COST

Below is a profile of the system development cost for the total work cell from a direct material, direct labor system design and support perspective. Since component volumes for this first initial system will be very small and since there will be extensive additional labor costs related to assembly of this first unit, we are estimating that the total variable cost to assemble the system will be approximately \$446,199 (approximately 2.5 times the projected cost of production product).

Listed below is a summary of these costs by module (Exhibit A) with the material costs profiled by purchased components (Exhibit B). Exhibit C is the direct labor hours and cost associated with the assembly, wiring, testing and model shop work required to complete each module. In addition to the \$446,199 of direct material and direct labor expenses, we are projecting \$184,323 of combined Singer/TechStyle engineering design and drafting cost (Exhibit D) and \$90,000 to cover software programming, field test, start-up and field service support. The resulting total budgeted cost of \$720,522 summarized below does include overhead absorption but includes no profit for Singer Sewing or TechStyle. We expect the production system to be saleable and would like an agreement from North Carolina State University to have the opportunity for Singer and TechStyle together to share 50% of the revenues of the initial system sale (assuming a \$250,000 selling price, *OUT OF SPEC* \$125,000 would be available to Singer/TechStyle and \$125,000 would revert to North Carolina State University with the successful in-plant testing and completion of the project). The monies reverted to North Carolina State could also be used to complete the development and testing of the proposed add-on pocket bagging station.

| | |
|-----------------------|---------------------------------------|
| Direct Material | \$223,410 |
| Direct Labor | 222,789 |
| Design & Engineering | 184,323 |
| Program Support Costs | 90,000 |
| | <u>\$720,522</u> ← <i>OVER BUDGET</i> |

Note: North Carolina State University will be responsible for coordinating the supply of all pocketing materials required for testing purposes.



Manufacturer Applied
Robotic Sewing

EXHIBIT A

TOTAL WORK CELL COST, MATERIAL AND LABOR

| <u>UNIT</u> | <u>MATERIAL COST</u> | <u>LABOR COST</u> | <u>UNIT COST</u> | <u>UNITS PER CELL</u> | <u>TOTAL MATERIAL COST</u> | <u>TOTAL LABOR COST</u> | <u>TOTAL COST</u> |
|-----------------------------|--------------------------|-----------------------|----------------------|-------------------------------|------------------------------------|---------------------------------|-----------------------|
| FEEDER MODULE | \$7,835.00 | \$7,203.60 | \$15,038.60 | 3 | \$23,505.00 | \$21,610.80 | \$45,115.80 |
| FLIPPER MODULE | 1,945.00 | 7,099.20 | 9,044.20 | 3 | 5,835.00 | 21,297.60 | 27,132.60 |
| PLY SEPARATOR | 1,820.00 | 3,862.80 | 5,682.80 | 3 | 5,460.00 | 11,588.40 | 17,048.40 |
| REGISTRATION MODULE | 11,870.00 | 15,451.20 | 27,321.20 | 4 | 47,480.00 | 61,804.80 | 109,284.80 |
| COMBINER MODULE | 7,835.00 | 7,203.60 | 15,038.60 | 1 | 7,835.00 | 7,203.60 | 15,038.60 |
| FACE ATTACH WORK STATION | 12,150.00 | 4,280.40 | 16,430.40 | 2 | 24,300.00 | 8,560.80 | 32,860.80 |
| STACKER MODULE | 7,835.00 | 7,203.60 | 15,038.60 | 1 | 7,835.00 | 7,203.60 | 15,038.60 |
| SEWBOT | 7,430.00 | 6,264.00 | 13,694.00 | 12 | 89,160.00 | 75,168.00 | 164,328.00 |
| CONSOLE | 12,000.00 | 8,352.00 | 20,352.00 | 1 | 12,000.00 | 8,352.00 | 20,352.00 |
| | | | | | <u>\$223,410.00</u> | <u>\$222,789.00</u> | <u>\$446,199.00</u> |

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Manufacturer Applied
Robotic Sewing

EXHIBIT B

MATERIALS AND PARTS COST BREAKDOWN PER MODULE

| <u>ITEM</u> | <u>PNEU-MECH PURCHASED</u> | <u>ELECT PURCHASED</u> | <u>VENDOR MFG.</u> | <u>TOTAL PURCHASE COST</u> |
|--------------------------|--------------------------------|----------------------------|------------------------|------------------------------------|
| FEEDER MODULE | \$4,110.00 | \$1,525.00 | \$2,200.00 | \$7,835.00 |
| STACKER MODULE | 4,110.00 | 1,525.00 | 2,200.00 | 7,835.00 |
| COMBINER MODULE | 4,110.00 | 1,525.00 | 2,200.00 | 7,835.00 |
| REGISTRATION MODULE | 4,850.00 | 3,750.00 | 3,270.00 | 11,870.00 |
| FACE ATTACH WORK STATION | 9,800.00 | 8,750.00 | 5,750.00 | 24,300.00 |
| FLIPPER MODULE | 905.00 | 500.00 | 540.00 | 1,945.00 |
| PLY SEPARATOR | 280.00 | 400.00 | 1,140.00 | 1,820.00 |
| CONSOLE | 800.00 | 10,000.00 | 1,200.00 | 12,000.00 |
| SEWBOT | 1,580.00 | 3,750.00 | 2,100.00 | 7,430.00 |

SINGER



EXHIBIT C

DIRECT LABOR PER MODULE (INCLUDES 20% FRINGE AND 45% O.H.)

ITEM: ROTARY FEEDER/ROTARY STACKER/COMBINER

| | <u>HOURS</u> | <u>RATE</u> | <u>TOTAL</u> |
|------------|--------------|-------------|-------------------|
| ASSEMBLY | 120 | \$20.88 | \$2,505.60 |
| WIRING | 160 | 20.88 | 3,340.80 |
| TESTING | 40 | 20.88 | 835.20 |
| MODEL SHOP | 20 | 26.10 | 522.00 |
| | | | <u>\$7,203.60</u> |

ITEM: REGISTRATION MODULE

| | | | |
|------------|-----|-------|--------------------|
| ASSEMBLY | 240 | 20.88 | 5,011.20 |
| WIRING | 200 | 20.88 | 4,176.00 |
| TESTING | 200 | 20.88 | 4,176.00 |
| MODEL SHOP | 80 | 26.10 | 2,088.00 |
| | | | <u>\$15,451.20</u> |

ITEM: FACE ATTACH WORK STATION MODULE

| | | | |
|------------|-----|-------|-------------------|
| ASSEMBLY | 120 | 20.00 | 2,505.60 |
| WIRING | 120 | 20.88 | 2,505.60 |
| TESTING | 120 | 20.88 | 2,505.60 |
| MODEL SHOP | 40 | 26.10 | 1,044.00 |
| | | | <u>\$8,560.80</u> |

SINGER



Manufacturer Applied
Robotic Sewing

EXHIBIT C

DIRECT LABOR PER MODULE (INCLUDES 20% FRINGE AND 45% O.H.)

| ITEM: | FLIPPER MODULE | HOURS | RATE | TOTAL |
|------------|----------------|-------|-------|-------------------|
| ASSEMBLY | | 80 | 20.88 | \$1,670.40 |
| WIRING | | 40 | 20.88 | 835.20 |
| TESTING | | 120 | 20.88 | 2,505.60 |
| MODEL SHOP | | 80 | 26.10 | 2,088.00 |
| | | | | <u>\$7,099.20</u> |
| ITEM: | SEWBOT | | | |
| ASSEMBLY | | 80 | 20.88 | 1,670.40 |
| WIRING | | 100 | 20.88 | 2,088.00 |
| TESTING | | 80 | 20.88 | 1,670.40 |
| MODEL SHOP | | 32 | 26.10 | 835.20 |
| | | | | <u>\$6,264.00</u> |
| ITEM: | PLY SEPARATOR | | | |
| ASSEMBLY | | 25 | 20.88 | 522.00 |
| WIRING | | 20 | 20.88 | 417.60 |
| TESTING | | 40 | 20.88 | 835.20 |
| MODEL SHOP | | 80 | 26.10 | 2,088.00 |
| | | | | <u>\$3,862.80</u> |
| ITEM: | CONSOLE | | | |
| ASSEMBLY | | 80 | 20.88 | 1,670.40 |
| WIRING | | 120 | 20.88 | 2,505.60 |
| TESTING | | 200 | 20.88 | 4,176.00 |
| | | | | <u>\$8,352.00</u> |

SINGER

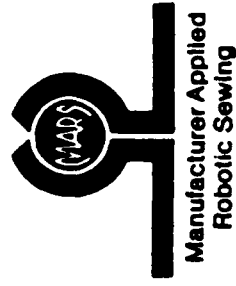
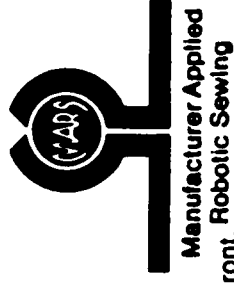


EXHIBIT D
ENGINEERING, DESIGN AND DRAFTING COSTS

| | <u>HOURS</u> | <u>RATE</u> | <u>TOTAL</u> |
|---------------------|--------------|-------------|------------------|
| ELECTRICAL ENGINEER | 880 | 39.66 | \$34,900.80 |
| MECHANICAL ENGINEER | 880 | 39.66 | 34,900.80 |
| ELECTRICAL DESIGN | 1,240 | 27.76 | 34,422.40 |
| MECHANICAL DESIGN | 1,240 | 27.76 | 34,422.40 |
| ELECTRICAL DRAFTING | 880 | 15.86 | 13,956.80 |
| MECHANICAL DRAFTING | 2,000 | 15.86 | <u>31,720.00</u> |
| | | | \$184,323.20 |

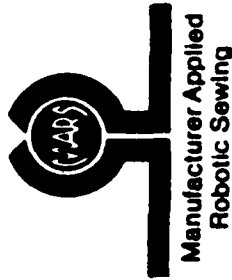
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IX. GLOSSARY OF TERMS



1. Ply - A piece of cloth from the cutting room.
2. Element - A piece of cloth that has been worked on but no other piece has been added, i.e.; a hem on a pocket or a hem on a shirt front.
3. Sub-assembly - Any two or more pieces of cloth that have been joined together such as a collar or cuff or a pocket with one facing attached.
4. Component - A sub-assembly that has been completed to its final state before being put on to the final body part, such as a complete faced bagged turned and topstitched pocket or a complete top stitched collar.
5. Final assembly - Completed garment.
6. Single work station - A work station that does one operation.
7. Tandem work station - A work station that does more than one operation.
8. Unit - A free standing piece of hardware that does a specific task. In this context, there are the following basic units; also called module:
 - a) multi-feeder unit
 - b) rotary feeder unit
 - c) rotary combiner unit
 - d) rotary combiner and clamp unit. This is basically a combiner unit to which clamps have been added to hold more than one piece together.
 - e) work station unit
 - f) rotary stacker unit
 - g) sewbot
 - h) registration unit

IX. GLOSSARY OF TERMS



9. Sewbotic work cell - A combination of any of the above units arranged to perform a specific task.
10. Single work cell - A work cell where only one piece has to be handled or fed.
11. Dual work cell - A work cell where two pieces have to be handled.
- Examples:
- | | | |
|---------|---|--|
| S | - | Single work cell |
| D | - | Dual work cell |
| T | - | Triple work cell |
| SWS | - | Single work station performing only one sewing operation |
| TWS | - | Tandem work station |
| S-SWS | - | A work cell that works on only one piece and does only one operation |
| S-TWS-2 | - | A work cell that works on only one piece and does two operations |
| S-TWS-3 | - | A work cell that works on only one piece but does three operations, etc. |
| D-SWS | - | A work cell that combines two pieces and performs only one operation on them |
| T-TWS-3 | - | A work cell that combines three pieces and performs three operations on them |

PROPOSAL

FOR THE DESIGN, MANUFACTURE AND TESTING OF
PROTOTYPE AUTOMATED WORK CELL SYSTEM
FOR THE MANUFACTURE OF
COMBAT UNIFORM TROUSER FRONT POCKETS

PREPARED BY:

ARK, INCORPORATED
P.O. BOX 636
SHELBYVILLE, TENNESSEE 37160

MAY 15, 1987

APPENDIX V

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PURPOSE

The purpose of the proposed endeavor is to design, prove the concept, fabricate, test and debug, revise where necessary and prepare for actual testing in an apparel manufacturing plant one automated work cell system for the manufacture of pant front pockets.

Military combat trouser uniform front pockets will be the initial product used for this work, but all design and fabrication will be done keeping in mind that the system should be convertible to civilian slacks, dress pants and related work wear.

SCOPE

Trouser front pockets consist of the pocket and two different facings, sometimes referred to as the facing and the bearer. There is a left and right front pocket, the respective parts of which are mirror images of each other.

The system must be automatically able to pick up the pocket, locate and register the pocket so that the facing can be properly positioned, transfer this registered assembly to the sewing head, sew the facing, repeat this process for the other facing or the bearer, then reorient this assembly so that the pocket can be properly folded in half, sew the pocket bag and finally stack the completed sub-assembly.

The system must be able to accommodate a full range of sizes of combat uniform front pockets which, in turn, assures that it will be able to handle almost all civilian pockets.

DESIGN REQUIREMENTS

The safety, reliability and durability of the equipment to be designed will conform to the National Codes and Standards applicable to and in use in the areas where this equipment will be utilized, i.e. apparel manufacturing plants. The following codes and standard documents will apply. In case of conflict between references, the order of precedence is as shown:

- A. The OSHA Codes and Standards
- B. The ASME Codes and Standards.
- C. The IEEE Electronic Communications Codes and Standards.
- D. The Military Specifications.

Each module of each given machine will be electronically controlled and monitored by a control unit, both separately and in coordination with other modules. A formal description of the control architecture will be developed that is compatible with or a subset of MAP (Manufacturing Automation Protocol). An error message will be generated by each module in case of improper functioning. The message will be transmitted to the control unit which will interpret it and then transmit a signal to trigger the appropriate action. The operational speed of each module will be optimized and regulated in order to maintain an overall constant flow of product through the robotic system with minimum idle running time at each module. Every effort will be made to keep the required maintenance simple. The control system will provide warning devices indicating trouble spots and machine malfunctions.

DOCUMENTATION

Design documentation will be provided with the prototype showing how the design and equipment meet the technical and safety requirements as specified. Drawings will include the proposed drawing, the initial outline and the connecting detail drawings, and the final assembly cross section drawings with material lists. These documents will be submitted for review and approval and will include a list of all parts and components used in the

system, a detailed performance report, a structural design report, and the operating and maintenance instructions including spare parts list and maintenance schedule.

ECONOMICS

Existing technology will be used to keep pricing reasonable. Restated, it is not the part of this proposal to invent a better ply separating and pick-up device. Instead, the best commercially available pick-up device for the specific purpose will be incorporated into the design of this system. Likewise, commercially available sewing heads with known reliability and performance will be utilized with little or no modification.

It is extremely difficult to predict in advance the cost of an automated work cell system when the system is manufactured in quantity for general use by the apparel industry by an established machinery manufacturer. However, the importance of developing a system that is economically justifiable by most apparel manufacturers is fully understood. Every effort will be made to keep the total price of the mass produced system between \$25,000 and \$40,000 at retail, depending on the rate of production of the final system. Additionally, it is understood that most new apparel manufacturing equipment's retail price is based on its value to the end user in terms of the savings

generated rather than on the actual cost of manufacturing the equipment. Thus, the retail price of the resulting system may well be based on factors other than the actual cost of manufacturing the system.

CONCEPT

Our concept of the entire system is three separate stand-alone machines, each with its own purpose, for the reasons detailed in the description of each machine, which follows:

Turn and Divide Machine

Many apparel manufacturing plants spread and cut fabric in pairs where possible. Alternate layers of fabric off the roll are spread on a cutting table face to face. After cutting, each cut stack contains alternate left and right parts facing each other in the stack. These parts are mirror images of each other.

There are advantages and disadvantages to pair cutting when compared to ply cutting where all of the fabric is spread face up (or face down) and the resulting cut stacks are all left parts or all right parts.

The primary advantage of pair cutting is that corresponding parts (i.e. the left front pocket and the right front pocket for a given pair of pants) end up the same size and shape even if the manual cutting machine operator has not followed the pattern line exactly. Another advantage is that pair spreading is quicker (requires less labor) than face one way spreading, when the spreading is done manually.

The primary disadvantage of pair cutting is in the sewing room because, when the pattern parts are marked randomly to achieve the best fabric utilization, the statistical odds are that 50% of the time the part on top of the stack will not be the part needed next by the operator. For example, the operator is ready to sew the right pocket but the left pocket is on top of the stack. The left pocket must be picked up and temporarily disposed of to make the right pocket available to the operator for sewing. This disadvantage has an even greater effect on automated sewing systems. Obviously, an automated system designed to sew from pair cut parts must be able to (a) recognize which piece is on top of the stack, (b) temporarily remove and hold or discard the unneeded piece, (c) then pick up and orient the correct piece. This must be repeated for each individual part of the sub-assembly being produced.

There is a trend away from pair cutting in the industry, especially by larger manufacturers whose volume enables them to justify automated spreading and cutting equipment, such as Gerber cutting. The accuracy of automated cutting negates the primary advantage of pair cutting.

Additionally, ply marking frequently offers fabric utilization advantages over pair marking because there are twice as many pattern parts in the marker and this improves the opportunity to arrange the patterns to optimize fabric use. Restated, a ply spread is twice as long and half as high as a pair spread for a given quantity of garments.

For the reasons given above, it is proposed that the first machine in the system be a turn and divide machine. Its purpose will be to take a stack of pair cut parts and separate it into separate stacks of left and right parts.

This machine would only be needed by those apparel manufacturers who spread and cut fabric in pairs. Obviously, an apparel manufacturer using automated equipment producing ply cut parts already has separate stacks of left and right parts.

Turn and divide machines are not new technology. Most of the components are available commercially. We have

manufactured turn and divide machines since 1982.

Productivity varies depending on the fabric and the part size, but is generally in the 1500 to 2000 pieces per hour range.

Facing Serging Machine

Prior experience has taught us that automatically orienting fabric and guiding it through folders, although possible, is both more difficult and less reliable than other construction methods. Because of this we prefer to eliminate fabric folding where possible on automated systems. Military specifications allow for the facing and bearer edges to either be serged or folded under.

We propose that the facing and bearer edges be automatically serged by a separate, stand-alone machine.

The serging machine will be self programming with a closed loop control system. It will serge the edge of either facings or bearers of any size that can be handled on the 24"x24" work surface without readjustment or reprogramming.

A stack of ply cut facings or bearers is placed in the loading tray. The machine automatically picks up the top

ply using a commercially available ply separate and pick-up device (such as JetSew's Clupicker), orients and transports the part to the needle, serges the edge with automatic edge guiding, cuts the thread and stacks the completed piece.

Productivity, based on 10 stitches per inch of 503 type stitching as required by the military specifications, is estimated at 1136 pieces per hour, or sufficient facings and bearers for 2272 pair of pockets per 8 hour shift.

Productivity will be somewhat greater on smaller parts such as typical commercial slack pocket facings and bearers.

Another reason for proposing that the small parts serging machine be a separate unit is because of its other potential uses, such as automatically serging work pant flies.

Assembly Machine

The assembly machine will be by far the most complex of the three. It will have the ability to merge the three parts of the sub-assembly, feed, register and position the facing and bearer on the pocket, attach them to the pocket, and finally fold the pocket in half and sew it into a bag. Because of this complexity, the assembly machine will be described in a separate section which follows:

Assembly Machine Description

The assembly machine will be designed to assemble the three components of both left pockets and right pockets. For practicality, the expected mode of operation will be to assemble a stack (or bundle) of left front pockets, then quickly re-program the machine to assemble the mating bundle of right front pockets. As stated, the machine is designed to work off of ply cut parts (or pair cut parts that have been turned and divided in two separate stacks) and with facings and bearers whose appropriate edges have been pre-serged. The only folder included in the assembly machine is the device to fold the pocket in half and prepare it for bagging.

The assembly machine will include the following modules:

Feeding Module

There will be three feeding modules, one for the facing, one for the bearer and one for the pocket. Each will utilize the best commercially available ply separating and pick-up device for the specific purpose. Each

feeding module will be remotely programmable and in constant electronic two-way communication with the control unit.

Registration Module

The task of the registration module is to orient individual plies in proper position for combination with other plies. There will be three separate registration modules, one to orient the pocket and the facing, another to orient the bearer and the pocket and a third somewhat different module to orient the pocket edges after folding prior to bagging. Each unit will be individually programmable and in constant electronic two-way communication so that it may be monitored by the control unit.

Combining Module

The purpose of combining module is to combine individual parts and position them for sewing. There will be two combining modules, one for the pocket and facing and another for the pocket and bearer. Each will be individually programmable and monitored by the control unit. It will be necessary for these two combining

modules to work in series because, once combined, the facing will be sewn to the pocket before the bearer is brought into position.

Sewing Module

There will be three separate sewing modules, two of which will be very similar. Prior experience has taught us that, where possible, it is more practical to clamp the fabric pieces to be sewn together and move the sewing head along the appropriate path rather than to guide limp fabrics by a stationary sewing head. This is especially true when omni-directional sewing equipment can be used such as the Pfaff 438 lockstitch (301 stitch) sewing heads planned for attaching the facing and the bearer. Re-stated, it is more practical to accurately control the movement of a rigid mass such as a sewing head as opposed to controlling limp plies of fabric.

The third sewing module will contain a safety stitch sewing head with the stitch type 515, 516 or 519 (as required by the military specifications). There is no omni-directional sewing equipment available for these stitch types because the machine must be kept tangential

to the sewn path. Therefore, in this case the folded and aligned fabric will be guided through the sewing head.

Each sewing module's control system will be remotely programmable and in constant electronic communication with the control unit so that its operation may be monitored.

Folding Module

There will be one folding module. Its purpose will be to fold the pocket in half after the facing and bearer have been attached and align the pocket edges for bagging. This unit will be individually programmable for size changes and will be monitored by the control unit.

Stacking Module

The purpose of the stacking module is to take the completed sub-assembly and stack the bagged pocket for the next use. This unit will be self programming and will also be constantly monitored by the control unit.

Control Unit

The control unit is composed primarily of a microprocessor. Its purpose is to control and monitor the operational status of each of the above modules. In response to monitoring status, the control unit will be able to re-program the modules individually for size or part changes. Additionally, the re-programming procedure may emanate as a response to error messages emitted by the working modules.

Productivity

Productivity of the assembly machine is estimated in the broad range of 500 to 1000 pockets per hour, or pockets for 2000 to 4000 pair of pants per 8 hour shift.

DEVELOPMENT

The development of an automated system such as this typically takes the following steps:

Concept

Our concept for the proposed system is presented in this proposal.

Initial Design

This is the process of committing the concept to paper in the form of preliminary drawings, specifications and parts list. It includes the initial process of searching the market to select the best commercially available components.

Proof of Concept

As the name implies, this is the first bench top model machine used to prove the basic concepts of the design. It is not intended to ever be a fully functional machine, but it does prove to everyone's satisfaction that the concepts are valid.

Initial Prototype

The initial prototype is the first functional machine, but it is not intended for use on the sewing factory floor; therefore, it may not be designed with the full OSHA

guarding or totally automatic controls. In building the initial prototype, we make use of the primary components (such as sewing heads) that were purchased for the proof of concept device.

The initial prototype phase concludes after the machine has sewed a few hundred dozen production pockets, even though it required special attention during this test. We do not recommend installing the initial prototype on the sewing factory floor for production testing. It is better to bring the work to be sewn to the machine in the shop where the machine was made.

The result of initial prototype testing tells us how the final prototype unit needs to be built.

Actual Prototype

This is the first machine designed and built to be installed on the apparel plant manufacturing floor for extensive testing. Again, it makes use of basic components purchased earlier. In fact, it is frequently possible to make the final prototype from the initial prototype without extensive basic rework.

TIME REQUIREMENTS

One of the first steps after awarding the contract should be the development of a Gantt chart with critical path for the complete project. This should be done by the contractor selected working together with appropriate North Carolina State University personnel.

ARK's facilities are limited. The project as presented would require between 16 and 18 calendar months for us to complete. The actual starting date would depend upon our workload at the time we are favored with the contract. However, assuming July 15, 1987 is the starting date, the system would be ready for apparel plant testing between November 15 1988 and January 15, 1989. Preliminary testing in our shop could begin several months earlier.

PRICE AND TERMS

We are pleased to quote \$393,000 for the complete project as described. Terms are 10% advance deposit with the contract and regular monthly progress payments over the ensuing term of the contract. Each progress payment, of course, would be fully justified with the appropriate documentation as required.

At this time we respectfully decline to bid on individual components or modules. Additional detail needs to be known, such as who we would be working with. Please allow us to reconsider after additional information is available.

QUALIFICATIONS OF ARK, INCORPORATED

ARK has designed, fabricated and installed custom automated machinery primarily for the sewn products industry for the past 17 years. We have earned an excellent reputation for quality, dependability and delivery. References upon request.

Textile School At N.C. State Seeks Inventors

NEW YORK — The School of Textiles at North Carolina State University, Raleigh, N.C., is looking for inventors with products or ideas to take part in a research and development program for the apparel industry.

The textile school received a \$1.2 million federal contract from the Defense Logistics Agency, Cameron Station, Va., to develop inexpensive systems for assembling garments, according to visiting associate professor Ed McPherson, who heads the program. The first product for development, he said, will be a work center to sew side pockets for military combat trousers. Other projects using this center will be developed by the agency and North Carolina State University. McPherson said the first system to be developed will have to pick up, put down and align the elements of the pocket, sew both pocket facings to the pocket and then stack the pocket. The center will include transport and positioning of the pocket and its elements for the sewing operation.

A requirement of the development, McPherson said, is that it can be converted to use in the production of civilian apparel. It must be low-cost and economical and enable apparel manufacturers to speed up an operation or do more than available from devices in use today.

McPherson can be reached at School of Textiles, North Carolina State University, Raleigh, N.C., 27695-8301 or at (919) 737-7871. Prior to joining the staff at the School of Textiles, McPherson was with Kellwood, as director of manufacturing operating systems; H. D. Lee, as chief engineer, and other firms.

Uncle Sam Wants a Stitch in Time in Case of Military Mobilization

Continued from Page 1

and textile executives are questioning whether their industry is becoming a national defense problem, because production is shrinking under the weight of imports. They feel the industry today may not be large enough to meet military demands during a total mobilization.

A spokesman for DLA told DNR the search is on for methods of rapidly manufacturing military apparel, should the need arise for quick and heavy mobilization of men for the armed forces. Today's apparel manufacturing

equipment and know-how, the government fears, won't meet the new pressures.

The NCSU project is for development of inexpensive systems for assembling garments, and the first product for development will be a work center to sew side pockets for military combat trousers, with other projects to follow. The Textile School is looking for inventors who can contribute devices, systems or ideas to the project. Developments from this effort must be inexpensive and of a design that can be converted to use in the

production of civilian apparel. The spokesman for DLA said this was originally a Department of Commerce project that DLA took over.

The DLA's latest announcement states that the objective of the 1987 program, called the Apparel Advanced Manufacturing Technology Demonstration, is to "increase the use of advanced technology by apparel manufacturers and to strengthen the industrial base for mobilization."

The agency states the program is designed to help apparel manu-

facturers produce test batches of military and civilian apparel, assess the capabilities and limitations of advanced apparel manufacturing technology, solve manufacturing problems, experiment with new manufacturing methods, develop new equipment and train personnel in the operation of advanced equipment.

Up to three demonstration sites in three different states will be established, equipped with the latest manufacturing technology. The sites will be managed by universities or non-profit research institutions under contract with the

agency. Site selections will be made on the basis of various evaluation factors, including the degree of industry participation in proposed coalitions. Apparel manufacturers, electing to participate, can influence site selections.

DESC will procure the services and material necessary for the program. The site managers will be required to form coalitions of apparel and textile manufacturers, equipment suppliers and other members of the textile and apparel manufacturing community.

NCSU has two things going for it in apparel technology—the DLA project and the Textile Clothing Technology Corp. (TCTC) program. Will these efforts overlap? A Textile School spokesman said the R&D programs are different. The TCTC products will be more expensive and sophisticated than the DLA's. But a major advantage is the exchange of ideas expected between the groups in each project.

Uncle Sam Wants A Stitch in Time For Mobilization

By MATTHEW KASTEN

NEW YORK — Uncle Sam will spend more than \$2 million this year so that he doesn't get caught with his pants down in the event of a national emergency.

The money is to be pumped into apparel technology research to develop equipment and know-how for speedy production of the latest military field uniforms. Handing

WATCH

out the funds is the Defense Logistics Agency (DLA), Cameron, Va., which last year gave \$1.2 million to the Textile School of North Carolina State University, Raleigh.

This year, more than \$2 million is up for grabs to the most qualified parties.

The government is, in effect, saying to apparel manufacturers and their equipment suppliers—Uncle Sam Wants You!

The money is being spent at a time when many U.S. apparel

See UNCLE SAM, Page 7

APPENDIX VII

PROPOSAL REVIEW *by TGC*

COMPANY: SINGER AND TECHSTYLE

BID: \$793,000 (with bagger)

TIME FRAME: 12 mo.

PRODUCTION PRICE: \$250k AT 3500 pairs/SHIFT

QUESTIONS:

Are multiple modules similar? (ie: Can the facing feeder be used to feed pockets?)

What company has primary responsibility for the project?

Who will build the hardware?

Who will make the detail drawings?

If you were given the contract today, how many people would begin working on the project and how many would be hired for what jobs?

If you were asked today to submit detailed drawings, maintenance schedules, ect. for all of the equipment, what percentage of the system information could you provide?

How much of this system is commercially available and production proven?

Can you have this system ready for production testing in 1 year?

Estimated floor space of system 225 sq.ft. (with bagger ?)

How many operators are required and at what skill level?

How many maintenance personnel are required and at what skill level?

Assume pockets are no longer needed, What other small parts can be made using the equipment in the system?

How many apparel plants run 2 shifts?

What is the average manufacturer's annual production of pockets?

System efficiency? $90\% \times 97\% = 87.3\%$

How did you estimate these efficiencies(supporting evidence)?

Can system be operated manually in the event of a module failure?

Estimate overall maintenance cost.

APPENDIX VIII

MODULES: 3 FEEDERS; 3 FLIPPERS; 5 REGISTRATION; 1 COMBINER;
2 JOIN/SEW; 1 STACKER; 1 CONTROL MODULE;
13 SEWBOTS; 1 FOLD/BAGGER

30 modules total; 9 different modules

FLEXIBILITY:

MODULAR: yes
STYLE VARIATION:
OTHER SMALL PARTS:

CONVERSION PERFORMANCE:

SIZE

TIME:
COMPLEXITY (MECHANICAL;ELECTRICAL):
SKILL(OPERATOR):

STYLE

TIME:
COMPLEXITY (MECHANICAL;ELECTRICAL):
SKILL(OPERATOR):

CONSTRUCTION:

COMPLEXITY:
MATERIALS:
ESTIMATED LIFE:

MAINTENANCE:

SPARE PARTS LIST:
ESTIMATED PART LIFE:
ESTIMATED MAINTENANCE COST(TIME)/YEAR:
LABOR:
MATERIAL:
LABOR SKILLS REQUIRED:
DESCRIBE MAINTENANCE TASKS:

ACCESSIBILITY FOR MAINTENANCE:

FOLLOW STANDARD CODES (OSHA, ASME, IEEE, MILITARY SPECS): yes

MODULAR DESIGN REQUIREMENTS:

- 24x24 WORK AREA
- FLEXIBLE HEIGHT ADJUSTMENT
- yes - COMMON MECHANICAL AND ELECTRICAL CONNECTIONS
- WHEELS(EASILY TRANSPORTABLE)
- yes - INDEPENDENT CONTROL SYSTEM
- OPERATOR TROUBLE INDICATION SYSTEM

APPENDIX IX

TRAVEL REPORT

June 8, 1987

TO: Ed McPherson

FROM: T. Clapp *TLC*

SUBJECT: Summary of trip to Singer Sewing Company

SUMMARY

Dr. Hamouda and I visited Singer Sewing Company on May 29, 1987 to examine the technical facilities for developing a combat trouser uniform front pocket work cell system. Technical aspects of the proposed design were also addressed.

The facilities and technical staff are adequate to design, construct, and test the DLA front pocket work cell. Singer has experience with a variety of technologies that can be used in the development of the DLA work cell. These technologies include pickup mechanisms, transfer mechanisms, sewing modules, and control systems.

Singer is committed to automating apparel manufacturing. This commitment is illustrated by the (TC)2 program. A large portion of our time was spent reviewing the (TC)2 system and Singer's involvement to develop production systems. Economic justification of these types of systems requires high production schedules and preferably two shift operation. The (TC)2 program is behind schedule, but we were assured that this delay would not affect the DLA project.

Singer takes primary responsibility for completing the specifications as presented by NCSU. Although the proposed work

cell is designed by Techstyle, Singer does not know how much of the proposed design will be developed. Consequently, it is difficult to assess the technical aspects of the modules in the work cell. Work cell flexibility, mechanical complexity, and efficiency can not be estimated without more details of the design. It is Singer's intentions to negotiate with NCSU and others during an initial product design review scheduled for August 1987 (page 9 in Singer proposal) to make design changes to the proposed work cell.

In summary, the technical staff and facilities at Singer are adequate. Singer clearly stated that they are responsible for the project. They stated that they are committed to expanding the work cell to other assembly operations. The modules in the work cell have not been defined by Singer; consequently, the percentage of existing production-proven equipment is unknown and cannot be technically evaluated.

FACILITIES AND TECHNICAL SUPPORT

Singer has two plants in New Jersey. The Fairfield plant primarily supports the development of production (TC)2 systems. The Edison plant is primarily a robotics application center.

At the Fairfield plant, we were given a detailed report on the (TC)2 project. Engineering changes to the (TC)2 machine were highlighted. An intensive effort is in progress to apply the (TC)2 technology in a manufacturing environment. New technologies such as vision and robotics are being used in this system. The Fairfield plant has the technical staff and

facilities to design, construct, and test a work cell system.

At the Edision plant, Singer technology is applied to build sewing systems for a variety of industrial applications. We saw video tapes of Robotic systems developed for the carpet, automotive, and textile industries. In the plant, we saw the front jeans pocket assembly system that was demonstrated at the 1986 Bobbin Show. This system used two Singer MARS robots to transfer and guide the fabric under the sewing heads. This system demonstrated much of the technology that could be applied to the DLA work cell system, but the productivity of the demonstration system was low. The cost of this system was estimated to be \$250,000. We were also shown a machine being developed to take two stacks of material, separate each ply, combine and sew the parts together. This system was in the prototype stage of development.

The Singer portion of the DLA project would be developed at the Edision plant. The technical staff and facilities are adequate to develop the DLA sewing system.

TECHNICAL EVALUATION OF PROPOSED WORK CELL

This section involves an inquiry as to the conceptual design, operation, and productivity of the proposed work cell.

The conceptual design of the work cell as shown in Exhibits 1, 2, and 3 in the Singer proposal was developed by Techstyle. All of the modules are Techstyle designs. The quotation of the work cell modules are based on the the modules shown in the

illustrations. The conceptual design shown in Exhibits 1, 2, and 3 is not necessarily the actual design. A decision as to the actual design has not been determined. Singer has the pieces of technology that may be incorporated in the work cell, but there is no application of this technology in the current proposal. It is thought that preliminary design discussions would be conducted to determine the actual design to be constructed. Therefore, the number of Techstyle designed modules is unknown.

The uncertainty of the proposed design made it difficult to ask technical questions relating to individual modules. (Example: Q. Why are the feeder modules round? A. We may not use round feeders. A belt type feeder may be used.) Consequently, questions concerning module design, reliability, flexibility, productivity, and mechanical complexity could not be answered.

Questions concerning the work cell were answered in general terms. The work cell is design to produce a pocket every 4 seconds. The maintenance skills to repair the work cell will be minimized. Singer will provide additional maintenance training if necessary. The modules will be portable. The work cell is designed as a series of independent modules controlled by one operator. The operator will monitor the control unit and tend the loading and unloading stations.

The question of work cell efficiency was addressed. The 90% efficiency stated on page 1 of the Singer proposal is used for calculating the production rates required in their economic

analysis. On page 6, the 95% uptime level of the work cell needs clarification. There exist a serious question concerning the actual efficiency of the work cell given the proposed configuration of modules. Can the modules obtain individual efficiencies high enough to obtain a 95% work cell efficiency?

The proposed work cell design has not been critically analyzed in this report because Singer stated that many of the modules in this design may changed.

Singer also stated that the 12 month development period must be extended to 15 months if the bagging module is included in the work cell.

MEMORANDUM

June 5, 1987

TO: Ed McPherson

FROM: H. Hamouda

SUBJECT: Report on the proposal submitted by Singer Co. and the field trip to their facility

The following paragraphs are my report about the site visit, Dr. Tim Clapp and I had on Friday, May 29, 1987 to the Fairfield, N. J. and Edison, N.J. facilities of Singer Co. This report is also subsequent to the review of the proposal submitted by the same company, and to the discussion, about the technical aspects of the project, we have with the persons submitting the proposal.

The proposal submitted to the NCSU, School of Textiles on May 15, 1987 is titled: Combat Trouser Uniform Front Pocket Work Cell System.

To my best understanding, the purpose of our site visit was to evaluate the facilities where the project, if granted, will be developed. The other purpose was to check the adequacy of the staff and the manpower for technical support, which will be involved with the same project. We were advised not to discuss prices and costs nor to suggest solutions or technical details during this site visit.

Technical Expertise

The concerned contractor technical expertise was attempted to be proven based upon a long presentation about an automated prototype for folding and sewing suits' sleeves. The system was developed and put together for (TC)² from a design made by Draper Lab. During their presentation about the production proven prototype, a lot of emphasis was made about Singer proficiency in sewing, high-tech system, and their adoption of a sophisticated vision system and its accompanying computer hardware and software.

They advanced that their prototype is production proven and that only minor hardware changes will make the (TC)² system able to be used in many other potential applications. The same automated sewing systems developed and built by Singer for (TC)² was upgraded from the initial prototype SNO to SN1 and SN2. The late models are the same as the initial one with some modifications for improvement.

Some technical aspect that were encountered during the development of the SNO prototype were also presented such as the use of retroreflective surface in order to help enhance the vision system. Few more details about the vision system, the computing software and the vacuum support were also presented during the Singer initial presentation.

Design Approach

By mean of the Singer presentation about their previous involvement with (TC)² project on other projects, a parallel was attempted to be established between these previous experiences and the DLA project, the reason of our visit. The parallel is in the fact that Singer, backed by their previous achievement and by their reputation, they claimed that this always deliver a production performance version of machine and not a proof of concept prototype. They also claimed that this type approach (theirs) differentiate them from other bidders

and that is the reason they believe that their bid should be higher than many other bidders. Even in this type of project where the work cell system, as it was conceived by the preliminary specifications, has never been proven on a production line, Singer will take care on the conversion of this notion from proof of concept to a production performance system.

Concerning their technical approach for the design and development of the system, Singer suggested that three persons with previous training at the Draper Lab will be assigned the study, design, and development of this project. The three persons will have a background in system integration, mechanical design, and electrical design, one background per person. A cost reduction design/analysis will feature in the project and also a usage justification for other production application of the system after a definition/analysis of these applications.

They stated that they are used to hard demanding customers, and as a manner of fact, the very first project they started with was for a very hard demanding company which they did not mention by name.

Testing Approach

To assure a reliable production functioning of the system and not only a verification of proof of concept, the testing approach will be part of the design. Based on a design review team meeting periodically, most design and testing requirements will be made. This review process will help decide if such occurrences such as the usage of video camera or photovoltaic cell for the initial orientation system. Singer representatives asked for two (2) extra months for production testing of the system and three (3) more months if NCSU, School of Textile decides to add the bagger option which Singer has suggested as an addition to the project.

It was also added that may be the system will be built initially in South

Carolina at Rovin's facilities, then shipped to Fairfield, N.J., for testing. It was added that by building the initial system in S.C facilities, it will make it easier for NCSU, School of Textiles to review and supervise the development of the project. In case of testing difficulties encountered, more testing will be made at the Fairfield, NJ plant. They were not sure if this particular approach will be taken, the final decision will be made by the design review team, once they start working on this project.

System Operability and Maintenance

The modularity concept of the work cell was not well defined for there is no basic design available yet. Although few drawing were supplied with the proposal, the system drawn is only a suggestion based on Rovin's conception of the system. Consequently not much has been mentioned about the system operability and maintenance. Singer representatives suggested that no reprogramming is required by the system for a change of ply size for instance, but for a change of product a data input modification is necessary. The software will be the same, only numerical input will be modified.

The electrical and electronic communication and status monitoring and control will be maintained by a full CPU unit.

To operate such system, personnel familiar with the equipment is needed. As for the level of familiarity, it was defined as familiarity acquired by a training to the board level. One hour/week of preventive maintenance is necessary, and telephone support will be provided in case of problems where no diagnosis can be made. For occasional help people will be sent out for technical support.

For such design, Singer representatives suggested the involvement of end-users during the design and development of the system. Worries about material handlings problem were also mentioned. The need for material handling modules

should be looked at for more suggestions. Singers representatives claim that existing work stations for material handling task already exist and has been tested from operability point of view but no production testing has been done yet. Finally it was suggested that a lot of judgements are to be made to determine the level of production, reliability, operability, maintenance, staffing personnel, etc....

Conclusion

During this field trip to Singer facilities at Fairfield and Edison, NJ and during the discussion we have had with Singer representative, it was made clear that the biddings will come from Singer and not from Rovin, and that Singer will assume total responsibility for the carrying-on of the project and not Rovin. Rovin's modules, which were introduced through Singer's bidding proposal may be used for the work cell, but more studies and suggestions are needed to determine if that specific model will be the final one.

A lot of concern was shown by Singer representatives about the picking technique to be used, which will be the limiting agent for the flexibility of the system. For material handling reasons the system can not be made to be versatile from the type of material to be handled point of view.

Although the facility and the in house technical capability and support were very impressive in both the facilities we visited, no final nor concrete perception of the system was presented by Singer.

PROPOSAL REVIEW *by TGC*

COMPANY: ARK, INC.

BID: \$393,000

TIME FRAME: 16-18 mo.

PRODUCTION PRICE: AT 2-4k pairs/SHIFT

GENERAL QUESTIONS:

What is the average manufacturer's annual production of pockets?

Can system be operated manually in the event of a module failure?

Estimate overall maintenance cost.

Are multiple modules similar? (ie: Can the facing feeder be used to feed pockets?)

Who will build the hardware?

Who will make the detail drawings?

If you were given the contract today, how many people would begin working on the project and how many would be hired for what jobs?

If you were asked today to submit detailed drawings, maintenance schedules, ect. for all of the equipment, what percentage of the system information could you provide?

How much of this system is commercially available and production proven?

Can you have this system ready for production testing in 16 mo.?

Estimated floor space of system:

How many operators are required and at what skill level?

How many maintenance personnel are required and at what skill level?

Assume pockets are no longer needed, What other small parts can be made using the equipment in the system?

How many apparel plants run 2 shifts?

System efficiency?

How did you estimate these efficiencies(supporting evidence)?

Can system be operated manually in the event of a module failure?

Estimate overall maintenance cost.

Can we get a sketch of the layout?

Can you estimate the TOTAL system cost?

How are you going to move the material?

Can you estimate the ROI and payback?

MODULES: 5 FEEDERS; 2 COMBINERS; 1 TURN/DIVIDE; 1 SERGE;
4 STACKERS; 3 REGISTRATION; 2 SEW(301); 1 SEW(BAG);
1 FOLD; 1 CONTROLLER

21 MODULES TOTAL; 10 DIFFERENT MODULES; _____ COMMERCIALLY AVAIL.

FLEXIBILITY:

MODULAR:

STYLE VARIATION:

CONVERSION PERFORMANCE:

SIZE:

TIME:

COMPLEXITY (MECHANICAL;ELECTRICAL):

SKILL(OPERATOR):

STYLE:

TIME:

COMPLEXITY (MECHANICAL;ELECTRICAL):

SKILL(OPERATOR):

MAINTENANCE:

SPARE PARTS LIST:

ESTIMATED PART LIFE:

ESTIMATED MAINTENANCE COST(TIME)/YEAR:

LABOR:

MATERIAL:

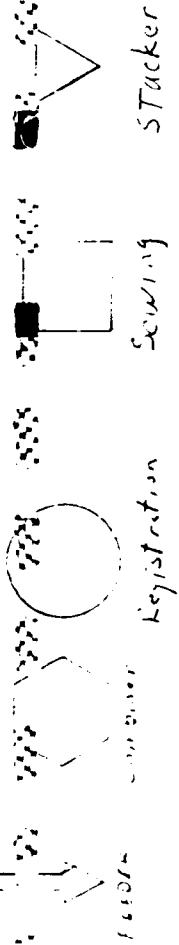
LABOR SKILLS REQUIRED:

DESCRIBE MAINTENANCE TASKS:

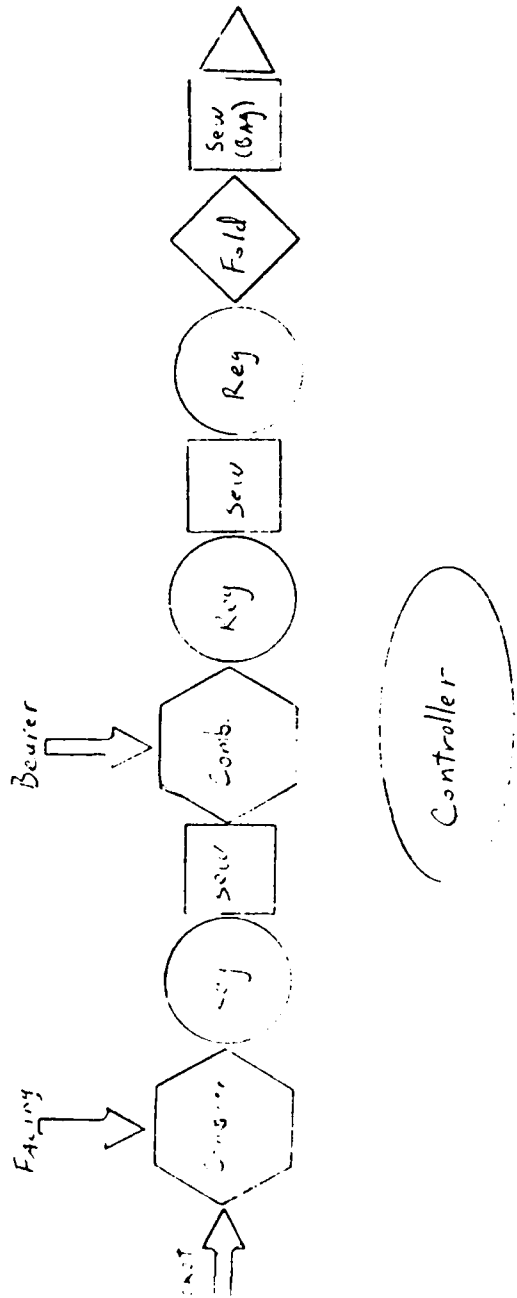
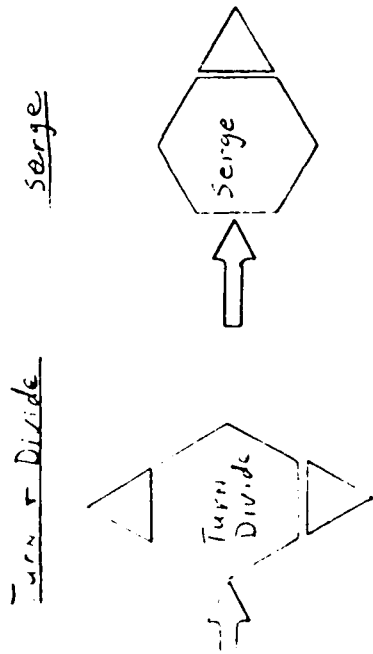
ACCESSIBILITY FOR MAINTENANCE:

FOLLOW STANDARD CODES (OSHA, ASME, IEEE, MILITARY SPECS): yes

APR



| <u>Modules</u> | |
|-----------------|---|
| Feeders | 5 |
| Combiners | 2 |
| Turn + Divide | 1 |
| Serge | 1 |
| Stackers | 4 |
| Registration | 3 |
| Sew (301) | 2 |
| Sew (BAG 515 -) | 1 |
| Fold | 1 |
| Controller | 1 |



TRAVEL REPORT

June 11, 1987

TO: Ed McPherson

FROM: T. Clapp *TGC*

SUBJECT: Summary of trip to ARK, Inc.

SUMMARY

Dr. Hamouda and I visited ARK, Inc. on June 2, 1987 to examine the technical facilities for developing a combat trouser uniform front pocket work cell system. Technical aspects of the proposed design were also addressed.

ARK, Inc. is a small firm that produces machinery for apparel and textile related companies. It is a sister corporation to Cole and Associates. Cole and Associates primarily consults for apparel and textile related companies. Cole and Associates and ARK, Inc. provide total services to companies. Their experience and knowledge of the apparel manufacturers are tremendous assets in the development of equipment systems that the apparel manufacturers could economically justify and purchase.

The facilities and technical staff are adequate to design, assemble, and test the DLA front pocket work cell. ARK, Inc. normally uses a variety of qualified sub-contractors to perform specific tasks such as electrical design and drafting.

The conceptual design of the work cell was clearly presented and defended. It is based on many years of apparel manufacturing experience. Approximately 60 to 80 percent of the hardware in

the work cell is commercially available to minimize costs and increase the chance of success in production. A primary concern in the design is to assure acceptable production efficiency levels. This is achieved by minimizing direct linking of modules. The work cell requires only one operator who would serve primarily as a tender loading and unloading modules.

The work cell is modular and flexible. The turn and divide system can handle many small parts. Serging system can serge bearers, facings, and other small parts with no modifications. The assembly system can quickly switch from right to left pockets. It can be programmed to handle a variety of pocket sizes and styles. These systems are designed to operate independently in remote locations of the plant or be controlled by the main control module.

ARK, Inc. stated that a prototype would be ready for extensive production testing in 16 to 18 months from contract approval. ARK, Inc. works closely with a military contractor located 15 miles away. ARK, Inc. suggested that this facility be an ideal location to test the work cell.

In summary, the proposal submitted by ARK, Inc. is well founded. The design is solid. ARK, Inc. has the experience in apparel machinery development to accomplish the proposed work. This experience with apparel manufacturers is very important in designing a system that will be productive and economically justifiable. The proposed design reflects this experience.

FACILITIES AND TECHNICAL SUPPORT

ARK, Inc. is a small firm that is run primarily by two men. These men have extensive experience with the apparel and textile related industries as consultants and machinery manufacturers. ARK, Inc. has five technicians that have multiple skills such as welding, machining, pneumatic control, and electrical installation. These persons are primarily responsible for the assembly, testing, and modification to initial prototypes and production machines. A large portion of the technical support is provided by sub-contractors. ARK, Inc. regularly uses qualified sub-contractors to perform specific tasks such as welding, machining, electrical design, and detailed drafting. As an example, an electrical design engineer was present during our visit to discuss possible control systems for the work cell. ARK, Inc. described the technical services in the area that would be available to support the development of a DLA work cell. We asked them to submit a list of these firms.

The facilities at Ark, Inc. are designed primarily for machinery assembly, testing, and modification. A shop area has the necessary equipment to construct or modify prototype machines. A 6,000 square foot addition has just been completed to expand the facilities.

During our visit, we were allowed to see a mechanical system designed by ARK, Inc. for a textile related company. The system concept was innovative. The mechanical design was clean and efficient. The system was well constructed. ARK, Inc. described parts of the system developed by sub-contractors, such as the

electrical system, the welded frame, and numerous machine parts. The system was designed to be operated and maintained with similar skills already existing in the company.

TECHNICAL EVALUATION OF PROPOSED WORK CELL

This section involves an inquiry as to the conceptual design, operation, and productivity of the proposed work cell.

The conceptual design discussed during our visit is the same as in ARK, Inc.'s proposal. ARK, Inc. stated that they had tried to combine existing technology to design a productive and affordable work cell. The design is presented as three small systems to achieve the work cell specifications.

A turn and divide machine would separate stacks of small parts cut face-to-face into stacks of right and left parts. The components of the turn and divide machine are commercially available. ARK, Inc. has built a similar turn and divide machine. The machine requires only a tender or part-time operator with no special skills. It is considered to be very flexible because only one location point is required to separate any small part. The machine would be used to separate pockets, facings and bearers with no modifications. The turn and divide machine can run as a separate unit or be controlled by the master control module in the work cell.

The turn and divide machine is not directly connected with the other modules for the following reasons: 1) the productivity is much higher than the sewing modules (12,000 to 16,000 pieces

per shift), 2) the machine can be located in the cutting room or other desired area, 3) the machine efficiency does not affect other operations, and 4) apparel plants that do not cut face-to-face do not need the turn and divide machine.

The second system in the work cell would be a serging system for serging the facings and the bearers. This system consists of a feeder module, a serging module, and a stacker module. The components of this system are also commercially available. The serger will be self programming with a closed loop control system. This system is very flexible because no reprogramming is necessary to serge most small parts. The serger can serge a facing and a bearer with no modifications. The serging machine can run as a separate unit or be controlled by the master control module in the work cell. Only a tender or part-time operator is required to load and unload the system. The serging system is capable of serging enough facings and bearers to produce 4544 pockets per shift.

The serging system is not directly connected with the other modules for the following reasons: 1) the productivity is much higher than the sewing modules (9088 pieces per shift), 2) stacks of facings and bearers will be alternately serged, 3) the machine can be located in any desired area, and 4) the machine efficiency does not affect other operations.

The third system in the work cell is the assembly system. This system combines and sews the facing and pocket, combines and sews the bearer to the pocket, and bags the pocket. This system

consists three feeder modules, three registration modules, two combining modules, three sewing modules, one control module, one folding module, and one stacking module. The feeder, sewing, folding, and stacking modules are commercial units. The technology required to combine and register the parts is available. No additional skills will be required to maintain the system. The skill level of the operator is dependent on the degree of flexibility desired.

The proposed design minimizes limp fabric handling by holding the parts stationary during the facing and bearer sewing operations. The sewing head moves along a programmed path. As the parts change styles or sizes the program would change. The control system would contain a range of sizes and styles programmed in storage for operator selection. Additional flexibility would require that an employee be able to program the sewing module when a new style is introduced.

ARK, Inc. expressed concern about the system efficiency when three sewing modules are linked directly. ARK, Inc. asked if direct linking was a requirement. The NCSU specifications do not make this requirement. I asked ARK, Inc. to submit a conceptual sketch of their work cell. They said that they would submit one based directly on their proposal and would submit an alternative sketch addressing their concern about system efficiency.

The complete work cell would require one operator. The operator would tend the various loading and unloading stations. The control module would monitor the work cell, alert the

operator of any problems, and provide instructions required to correct the problem.

Approximately 60 to 80 percent of the machines in the proposed work cell is commercially available. Development work is required on portions of the work cell, but this work is minimized by incorporating a high percentage of existing technology.

The proposed work cell design is clearly presented and defended. The design reflects a knowledge of apparel machinery and apparel manufacturing.

Memorandum

June 10, 1987

TO: ED McPherson

FROM: H. Hamouda

SUBJECT: Report on the proposal submitted by Cole & Associates and the field trip to their facility

The following paragraphs are my report about the site visit, Dr. Tim Clapp and I had on Tuesday, June 2, 1987 to the Shelbyville, TN. facilities of Cole and Associates. This report is also subsequent to the review of the proposal submitted by the same company, and to the discussion, about the technical aspects of the project, we have with the concerned company representatives.

The proposal submitted to the NCSU, School of Textiles on May 15, 1987 is titled: Proposal for the Design, Manufacture and Testing of Prototype Automated Work Cell System for the manufacture of Combat Trouser Uniform Front Pocket Work Cell System.

To my best understanding, the purpose of our site visit was to evaluate the bidder's perception of the project, to evaluate the facilities where the project, if granted, will be developed. The other purpose was to check the adequacy of the staff and the manpower for technical support, which will be involved with the same project. We were advised not to discuss prices and costs nor to suggest solutions or technical details during this site visit.

Technical Expertise and Facilities

An informal presentation was made by Cole and Associates representative about the size of their facilities and their contents and their technical staff. The in house facilities cover two x 6,000 sq.ft, one of which is in the process of being finished. Cole & Associates is in reality two companies merged together. Coles which is a consulting firm for engineering systems, and Ark which is taking care of the enhancement of the engineering activities. Both companies together, have designed, built, installed, and trained for production systems they have put together to the standard requirement of the concerned industry.

Cole & Associates representatives emphasized the fact their geographical location is a great contributor to their technical expertise. The way they are located and the way they operate allow them to have access to a long list of contractors tied with space industry, NASA, and having experience with high precision work for customers as demanding as the federal government. They claim that they have established a network of highly qualified contractors which are located in the vicinity of Cole & Associates facilities. It was indicated that Cole & Associates major advantages and expertise are the fact that they have extensive apparel background and they are only 15 miles away from Tennessee Apparel, a major pants supplier to the U. S. military. Cole & Associates representative added also that they are closely involved with Tennessee Apparel, (TA), and they proved that alliance by arranging a visit to TA after our site visit to Cole & Associates facilities. Their facility includes a small workshop with basic tool-machinery where they were in the process of mounting and testing a machinery product they built and designed. No drawing facilities nor engineering support were seen during the visit.

DLA Project Design Approach

Although no schematic of the work cell system was provided with the proposal Cole & Associates submitted to NCSU, School of Textiles, Cole & Associates representatives seem to have a clear perception of the system configuration. It seems to the bidder that the work cell will be more efficient if part of it, the turn and divide module, was kept at the cutting room. The remaining of the other modules of the work cell will reside on the floor of another designated area. The purpose of the separation is to eliminate the sorting at the work station level, of left and right plies when they are cut face to face. Ultimately, the turn and divide module will be eliminated from the work cell network, once the cutting room start using a Gerber cutter, or other devices which lay the fabric back to face. It was mentioned that the apparel industry is heading toward this last trend of cutting.

The design of the work cell will also focus on the fact that the bulk of its expected users are small military apparel contractors who are working on four different contracts most of the time, and they tend to specialize in one type of garment. Their production rate is in the range of less than 7,000 garment/day. Given this, Cole & Associates representatives believe that the practicality and the pricing of the system to be developed should meet the needs of the expected users mentioned above.

The bidder envision the system to be run, controlled, and monitored by a programmable controller unit based on a network of relay system and probably a servo-control capability will be added to the work cell if it seems necessary.

The design team will include in house and contracted members with expertise in mechanics, electronic, pneumatic, and fluidistic logic if required to this project. One of the bidders' contractors temporarily participated in our meeting with Cole & Associates representatives, although he was introduced as an

electronic expert, he seemed to be knowledgeable in system-control and had suggested the use of servo-control unit to the work cell system.

Concerning the material handling, they suggested that they will probably use either a needle or a clue picker depending on the nature of the fabric and the operation. The bidders were not concerned about the problems that may occur with the complexity of material handling. They stated that they will search for the picker which will fulfill the task and they will attach it to the system.

Testing Approach

Based on their previous experience and expertise with machinery they have built in the past, and they are building now. They claim they have developed enough skill for testing one-of-a-kind machines that they put together, and it seems that an unwritten testing procedure already exist within the firm.

Testing will start first on the lab floor where the first prototype is being built, then the prototype will be moved to a real production environment where more extensive tests will be made. Subsequent adjustments will be done to deliver the product to the specifications agreed upon. Some comfort was shown concerning their feeling about their testing of the turn and divide device for they have previous experience with such equipment.

The controlling system which will be used with the work cell will have the ability to indicate, through a CRT, the status of the operation and the problems if any. It will also prompt the operator to take appropriate action. This controlling system will be used extensively during testing for acquisition of data and parameters of the process and for their analysis.

System Operability and Maintenance

No drawings or diagrams were submitted with the proposal about the work cell, although when asked about that, Cole & Associates representatives assured us that a set of drawings of at least the system conception will be made avail-

able to us within the two weeks following our site visit. Without these diagrams and drawings, it is difficult to predict the operability of the system and its maintenance. When the bidder was asked about that, they advanced that to operate the system a technician is needed to run the work cell and a mechanic time on the floor is also needed. No specifications were given concerning the level of skill of the technician, nor the amount of time needed from the mechanic to attend and maintain the system. It was also added that some low skill level intervention may be needed. If some change is needed because of product change, the work cell will be flexible enough to take that, no reprogramming of the machine will be needed but some small mechanical adjustment will be necessary.

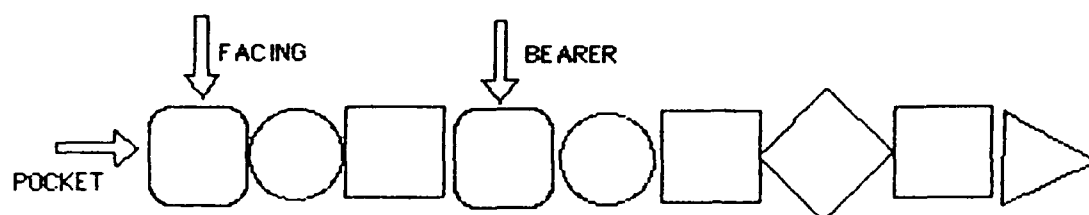
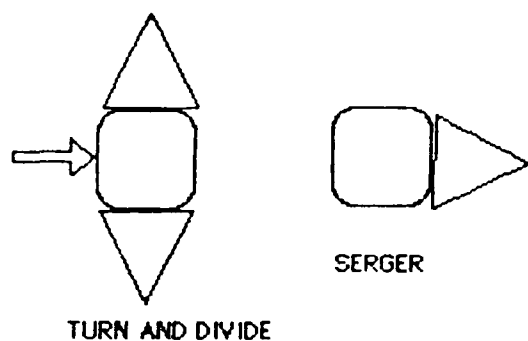
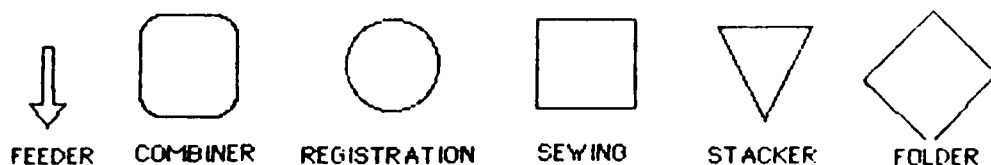
In general, it was claimed that the system operability will be run from a centralized communication system linking all the electric and pneumatic networks to a central unit. The protocol between modules will be based on action-reaction principle. No details about maintenance of the work cell were presented only the fact that maintenance will be cost related to the sewing head. In this area, sewing head maintenance, Cole & Associates representatives claim they have in-house expertise and skills.

Some details were also given about the floor space the work-cell will occupy: The turn and divide will take 2 x 4 or 3 x 3 ft of space from the cutting room, and possibly a surger which will occupy a 4 x 4 ft area. The entire system will occupy a total area between 100 and 150 sq. ft.

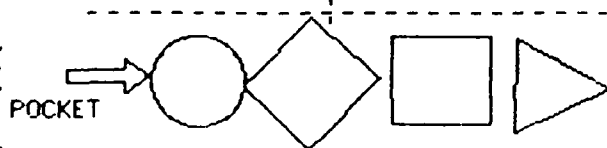
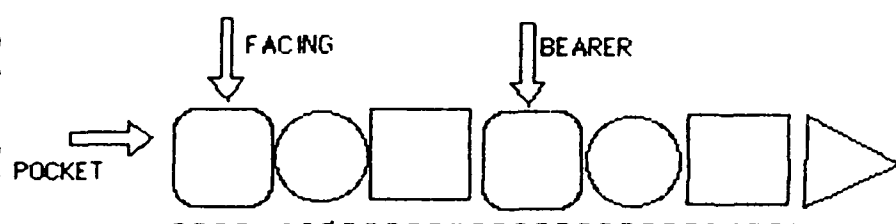
Conclusion

The impression I had from the site visit and the discussion with the bidder was that Cole & Associates is technically able to carry on this project. This opinion is based on the fact of their previous experience with apparel industry

and based on the fact that their perception of the system was clear and structured, although no diagram nor drawing of the work cell was provided yet. They also pointed out that as of the date of our discussion almost 50% of the work cell system as they perceive it is known and available technology, the other half is there too but needs some configuration changes and details to be worked out. Finally a question about the manufacturing rights was raised concerning who will own these rights once the work cell system is built.



ALTERNATIVE METHOD



ARK INC.

CONCEPTUAL DRAWING OF
MODULAR POCKET SYSTEM

ARK, INCORPORATED

LIST OF SUBCONTRACTORS

Sheet Metal Fabrication

1. Redd Sheet Metal
Blue Ribbon Parkway
Shelbyville, Tennessee 37160
615/684-0339
2. Bobo Sheet Metal
804 Union Street
Shelbyville, Tennessee 37160
615/684-3706
3. Guthrie Machine
2121 North Jackson Street
Tullahoma, Tennessee 37388
615/454-9625

Electrical/Electronic

1. Richardson Electric, Inc.
Amnicola Highway at Appling Street
Chattanooga, Tennessee 37401
615/625-2921
2. The Automation Center
933 Woodland Street
Nashville, Tennessee 37210
615/228-5544
3. Arrel Enterprises
2607 Leman Ferry Road
Huntsville, Alabama 35800
205/534-5853

Industrial Plating, Anodizing, Powder Coating

1. Guthrie Machine
2121 North Jackson Street
Tullahoma, Tennessee 37388
615/454-9625

NO-A194 943

MANUFACTURING TECHNOLOGY FOR APPAREL AUTOMATION PHASES
1 AND 2(U) NORTH CAROLINA STATE UNIV AT RALEIGH
E M MCPHERSON 15 JUL 87 NCSU/DLA-87/1 DLA988-87-C-0509

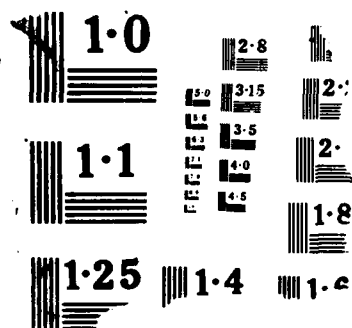
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UNCLASSIFIED

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NL





2. S&H Plating Service
2805 Lebanon Road
Nashville, Tennessee
615/889-5095
3. Custom Powdercoating
308 Tampa Drive
Nashville, Tennessee
615/832-3949

Parts Fabrication

1. Simpson & Associates
119 Prince Street
Shelbyville, Tennessee 37160
615/684-9807
2. J&J Machinists
507 Depot Street
Shelbyville, Tennessee 37160
615/684-3810
3. Wego Precision Machine
Industrial Parkway
Shelbyville, Tennessee 37160
615/684-0941
4. Guthrie Machine
2121 North Jackson Street
Tullahoma, Tennessee 37388
615/454-9625
5. Westco Machine Company
Old Nashville Highway
Murfreesboro, Tennessee 37130
615/895-0033

EXAMPLES OF ARK MACHINERY

Sewing

Elastic Loop Machines for tensionless cutting, forming and sewing of waistband loops for pull on slacks, pantyhose, etc.

Rail Seamers (up to 28 feet) primarily for the Home Fashion Industry.

Large Area Automatic Sergers and Binders.

Automatic Small Part Sergers (Single Ply Guidance).

Automatic Pickup Devices to feed PROM controlled tackers.

Sleeve Seamers (Double Ply Guidance).

Buttonhole Indexers for large parts as shower curtains.

Zipper Tape Feeders.

Treadle Rod Air Valves.

Automatic Three and Four Side Cut and Sew Machines for rectangular products as pillow cases, shop towels, bags, etc.

Cutting

Marker Inspect-Rewind-Cut A Part Machines.

GERBERcutter Bristle Washers.

GERBERcutter Blade Groover.

GERBERcutter Conveyorized Take Off Tables.

Flotation Transfer Tables for Fixed Bed GERBERcutters.

Custom Cutting Table Flotation Systems for both Gerber and conventional installations.

Portable Battery Powered Gantry Cranes for Handling Large Rolls.

Custom ^{Trim} ~~Trim~~ and Divide Machines.

Custom Panel Cutters for Short Lays, Draperies, etc.

Custom Mucket Bars for absolute control of spread ends.

Rail Seamers for sewing small rolls into large rolls.

Fabric Inspection Machines for lofted products.

Warehousing

Custom Conveyors to handle large fabric rolls.

Conveyor Turntables for large fabric rolls.

Hanger Diverters and Counters.

Finished Goods Box Diverters.

Finished Goods Box Compressors.

| | | |
|----|----------|--------------------------------|
| 1 | 110-50XX | PANTS |
| 2 | 110-56XX | TYPE IV WORK PANTS |
| 3 | 118-2041 | LAUNDRY PANT--D/C |
| 4 | 118-37XX | BEDFORD CORD PANT - COMMERCIAL |
| 5 | 118-70XX | WORK PANT |
| 6 | 118-95XX | UNIFORM PANT |
| 7 | 118-9803 | FLARE |
| 8 | 12345 | DAN |
| 9 | 200-0041 | MENS - ZIPPER FLY |
| 10 | 200-0141 | MENS SLIM - ZIPPER FLY |
| 11 | 200-0241 | MENS JEAN - BUTTON FLY |
| 12 | 200-0341 | MENS BOOT CUT |
| 13 | 200-10XX | MENS BOOT CUT |
| 14 | 200-12XX | MENS BOOT CUT |
| 15 | 200-14XX | MENS CORD BOOT CUT D/1PK |
| 16 | 200-15XX | STRAIGHT LEG - CORDUROY |
| 17 | 200-19XX | MENS BOOT CUT |
| 18 | 200-20XX | STRAIGHT LEG - TWILL |
| 19 | 200-21XX | BOOT CUT FLARE |
| 20 | 200-22XX | MENS BOOT CUT - WASHED |
| 21 | 200-7241 | MENS - WASHED |
| 22 | 200-7341 | MENS SLIM - WASHED |
| 23 | 201-0541 | BOOT CUT |
| 24 | 201-0745 | MENS BOOT CUT |
| 25 | 201-0941 | MENS BOOT CUT FLARE |
| 26 | 201-23XX | BOOT CUT |
| 27 | 201-24XX | BOOT CUT FLARE - STRETCH DENIM |
| 28 | 202-0341 | WIDE FLARE |
| 29 | 202-0441 | WIDE FLARE/WASHED |
| 30 | 202-0449 | WIDE FLARE |
| 31 | 202-0941 | MENS STRETCH DENIM FLARE |
| 32 | 202-15XX | FLARE - CORDUROY |
| 33 | 202-16XX | WIDE - REDFORD CORD |
| 34 | 203-0341 | YOUTH BOOT CUT BOYCONST |
| 35 | 203-10XX | YOUTH BOOT CUT |
| 36 | 203-12XX | YOUTH BOOT CUT PRES |
| 37 | 203-14XX | BOOT CUT (BOYS CONST.) |
| 38 | 205-0341 | BOYS BOOT CUT BOYCONST |
| 39 | 205-10XX | BOYS BOOT CUT |
| 40 | 205-12XX | BOYS BOOT CUT |
| 41 | 205-14XX | BOYS CORDUROY BOOT CUT |
| 42 | 220-0041 | RIDER JACKET - DENIM |
| 43 | 220-10XX | RIDER JACKET - CHIED |
| 44 | 220-1216 | MENS WESTERN JACKET |
| 45 | 220-19XX | JACKET - ROUGH HIDE |
| 46 | 220-7041 | JACKET - WASHED |
| 47 | 223-0041 | JACKET - ROYS/YOUTH |
| 48 | 224-1916 | LADIES - ROUGH HIDE |
| 49 | 225-46XX | KNIT JACKET |
| 50 | 240-0041 | BOYS |
| 51 | 240-7041 | BOYS WASHED 240-0041 |
| 52 | 240-9849 | BOYS BOOT CUT |
| 53 | 240-9949 | BOYS BOOT CUT |
| 54 | 241-0041 | YOUTH |
| 55 | 241-7041 | YOUTH WASHED 241-0041 |
| 56 | 241-9849 | YOUTH BOOT CUT |
| 57 | 241-9949 | YOUTH BOOT CUT |
| 58 | 242-0029 | BOYS BOOT CUT |

| | | |
|-----|----------|----------------------------------|
| 59 | 241-0109 | BOYS BOOT CUT |
| 60 | 241-0149 | BOYS BOOT CUT |
| 61 | 241-0141 | BOYS BOOT CUT |
| 62 | 241-0141 | BOYS BOOT CUT |
| 63 | 242-0509 | BOYS BOOT CUT - SUITING |
| 64 | 242-0629 | BOYS BOOT CUT - NAP SUITING |
| 65 | 242-0749 | BOYS BOOT CUT - NAP SUITING |
| 66 | 242-0829 | BOYS BOOT CUT - SUITING |
| 67 | 242-0940 | BOYS BOOT CUT - SUITING |
| 68 | 242-1010 | BOYS BOOT CUT - SUITING LP |
| 69 | 242-15XX | BOYS BOOT CUT FLARE - CORDUROY |
| 70 | 242-1620 | BOYS BOOT CUT - SUITING |
| 71 | 242-21XX | BOYS BOOT CUT - SUIT |
| 72 | 242-5041 | BOYS HUSKY BOOT CUT |
| 73 | 243-7341 | BOYS BOOT CUT - WASHED |
| 74 | 242-97XX | BOYS BOOT CUT |
| 75 | 243-0029 | YOUTHS BOOT CUT |
| 76 | 243-0109 | YOUTHS BOOT CUT |
| 77 | 243-0249 | YOUTHS BOOT CUT |
| 78 | 243-0441 | YOUTHS BOOT CUT |
| 79 | 243-0541 | YOUTH BOOT CUT - FLARE |
| 80 | 243-0549 | YOUTHS BOOT CUT - SUITING |
| 81 | 243-0629 | YOUTH BOOT CUT - NAP SUIT |
| 82 | 243-0749 | YOUTH BOOT CUT - NAP SUIT |
| 83 | 243-0829 | YOUTHS BOOT CUT - SUITING |
| 84 | 243-0940 | YOUTHS BOOT CUT - SUITING |
| 85 | 243-1010 | YOUTHS BOOT CUT - SUIT |
| 86 | 243-15XX | YOUTHS BOOT CUT FLARE - CORDUROY |
| 87 | 243-1620 | YOUTH BOOT CUT - SUITING |
| 88 | 243-21XX | YOUTH BOOT CUT - SUIT |
| 89 | 243-5041 | YOUTH HUSKY BOOT CUT |
| 90 | 243-7341 | YOUTHS BOOT CUT - WASHED |
| 91 | 243-97XX | YOUTH BOOT CUT |
| 92 | 244-0041 | HUSKY |
| 93 | 250-7041 | JACKET - BOYS/YOUTH WASHED |
| 94 | 260-2444 | LADIES WESTERN - JEAN |
| 95 | 260-25XX | LADIES WESTERN - JEAN CORD |
| 96 | 260-2641 | LADIES WESTERN STRETCH DENIM |
| 97 | 261-0541 | LADIES WESTERN SCOOP PKT JEAN |
| 98 | 270-19XX | LADIES JACKET |
| 99 | 270-20XX | LADIES WESTN SHIRT JKT HOPSCOT |
| 100 | 270-2141 | LADIES WESTERN JACKET - DENIM |
| 101 | 270-2149 | LADIES WESTERN JKT WASHED DENIM |
| 102 | 270-2741 | LADIES WESTERN JKT-10 OZ DENIM |
| 103 | 270-2749 | LADIES WESTERN JKT-WASHED DENIM |
| 104 | 275-21XX | LADIES WESTN KNIT SHIRT JACKET |
| 105 | 275-2741 | LADIES WESTN KNIT SHIRT JACKET |
| 106 | 275-274X | LADIES WESTN KNIT SHIRT JACKET |
| 107 | 275-27XX | LADIES WESTN KNIT SHIRT JACKET |
| 108 | 275-35XX | LADIES WESTN KNIT SHIRT JACKET |
| 109 | 300-1141 | SCOPED FRONT JEAN |
| 110 | 300-19XX | JEAN |
| 111 | 300-33XX | JEAN |
| 112 | 309-4241 | MENS CUT JEAN LOT |
| 113 | 309-1109 | FLARE LOT |
| 114 | 319-4120 | LADIES WEST FLARE |
| 115 | 320-3741 | SHIRT JACKET - CHAMBRAY |
| 116 | 340-12XX | MISSES SHIRT JACKET |

| | | |
|-----|----------|--------------------------------|
| 117 | 340-2210 | SHIRT JACKET |
| 118 | 340-2341 | SHIRT JACKET-10OZDENIM |
| 119 | 340-2844 | SHIRT JACKET CHAMBRAY |
| 120 | 340-4141 | JKT-PANEL REV-DENIM |
| 121 | 340-4941 | PANEL JKT BRUSHED DENIM |
| 122 | 340-5741 | JKT-PANEL REV-WASHED |
| 123 | 355-01XX | MISSES KNIT SHIRT JKT |
| 124 | 355-0241 | MISSES KNIT SHIRT JKT |
| 125 | 400-0041 | JEAN |
| 126 | 400-0341 | STRAIGHT LEG - WASHED |
| 127 | 400-04XX | STRAIGHT LEG |
| 128 | 400-16XX | STRAIGHT LEG |
| 129 | 400-1841 | STRAIGHT LEG - DENIM |
| 130 | 400-1941 | STRAIGHT LEG-WASHED DENIM |
| 131 | 410-0741 | FOUR PKT BELL-ZIPPER - DENIM |
| 132 | 410-0841 | FOUR PKT BELL-BUTTON-DENIM |
| 133 | 410-1241 | FOUR PKT BELL-WASHED 410-0841 |
| 134 | 410-35XX | KNIT JEAN OPEN CONSTRUCTION |
| 135 | 410-6449 | FOUR PKT BELL-WASHED DENIM 8TN |
| 136 | 410-6641 | FOUR PKT BELL-WASHED 410-0741 |
| 137 | 410-7041 | SAILOR JEAN - WASHED DENIM |
| 138 | 410-8049 | FOUR PKT BELL-WASHED DENIM 8TN |
| 139 | 411-0241 | FLARE |
| 140 | 411-03XX | FLARE |
| 141 | 411-04XX | FLARE |
| 142 | 411-0541 | BELL |
| 143 | 411-10XX | WIDE STRIPE - CHAMBRAY |

| | | | |
|--------------------|----------|----------|--|
| 1807-0101-00-L-OMJ | 85-06-24 | 16. YJBO | DOUBLEFOLD GARMENT AND BAG |
| 1807-0101-00-L-OMJ | 85-07-03 | 16. 9380 | DOUBLEFOLD GARMENT AND BAG |
| 1807-0101-00-L-OMJ | 85-07-02 | 16. 9380 | DOUBLEFOLD GARMENT AND BAG |
| 1807-0101-00-L-OMJ | 85-06-25 | 16. 7220 | DOUBLEFOLD GARMENT AND BAG |
| 1807-0101-00-L-OMJ | 85-07-01 | 16. 7220 | DOUBLEFOLD GARMENT AND BAG |
| 2100-0102-00-M-OMC | 86-01-21 | 36. 0000 | DRAW BACK ARMHOLE |
| 2060-0203-00-M-OMC | 86-01-21 | 4. 0000 | EAGLE LINING FACING |
| 2060-0203-00-M-OMC | 86-01-23 | 21. 0000 | EAGLE LINING FACING |
| 0114-0104-00-B-OMC | 85-09-20 | 22. 1000 | EDGESEITCH AND PLEAT BREAST POCKET |
| 0117-0104-00-B-OMC | 85-09-20 | 58. 9000 | EDGESEITCH AND PLEAT LOWER POCKET |
| 1901-0207-00-R-MRB | 85-10-16 | 12. 0000 | EDGESEITCH COLLAR |
| 1903-0205-00-M-OMC | 86-01-23 | 32. 0000 | EDGESEITCH COLLAR |
| 0311-1102-00-L-OMC | 85-08-07 | 47. 0340 | EDGESEITCH FRONT - REDUCED RPM |
| 0311-1101-00-L-OMC | 85-08-06 | 42. 6360 | EDGESEITCH FRONTS |
| 0311-1101-00-L-OMC | 85-07-31 | 42. 6360 | EDGESEITCH FRONTS |
| 0311-1101-00-L-OMC | 85-08-07 | 42. 6360 | EDGESEITCH FRONTS |
| 0311-6001-00-L-OMC | 85-08-03 | 47. 7720 | EDGESEITCH FRONTS (EXTRA POINTING OUT) |
| 0311-6001-00-L-OMC | 85-08-01 | 47. 7720 | EDGESEITCH FRONTS (EXTRA POINTING OUT) |
| 0311-6001-00-L-OMC | 85-08-06 | 47. 7720 | EDGESEITCH FRONTS (EXTRA POINTING OUT) |
| 0311-6001-00-L-OMC | 85-08-06 | 47. 9520 | EDGESEITCH FRONTS (EXTRA POINTING OUT) |
| 0311-6001-00-L-OMC | 85-08-06 | 47. 9520 | EDGESEITCH FRONTS (EXTRA POINTING OUT) |
| 0201-0601-00-P-OMJ | 85-09-19 | 20. 9000 | EDGESEITCH LEFT FLY |
| 1803-0503-00-T-MRB | 85-10-22 | 20. 0000 | EXAMINE |
| 1803-0903-00-R-MRB | 85-10-15 | 52. 2000 | EXAMINE & BRICK |
| 1803-0903-00-M-MRB | 86-01-14 | 13. 8000 | EXAMINE AND BRICK |
| 1803-0903-00-M-MRB | 86-01-13 | 3. 0000 | EXAMINE AND BRICK |
| 1803-0903-00-M-MRB | 86-01-15 | 3. 0000 | EXAMINE AND BRICK |
| 1803-0503-00-D-MRB | 85-09-20 | 0. 5466 | EXAMINE FOLDED SHIRT |
| 1803-0503-00-D-MRB | 85-09-20 | 0. 5016 | EXAMINE FOLDED SHIRT |
| 0114-0101-00-B-OMC | 85-09-20 | 16. 4000 | EYELET BREAST POCKET |
| 0117-0101-00-B-OMC | 85-09-20 | 31. 2000 | EYELET LOWER POCKET |
| 0106-0102-00-B-OMC | 85-09-27 | 36. 4000 | FACE AND CLOSE FRONT POCKET |
| 0403-0701-00-L-OMC | 85-06-17 | 53. 2740 | FACE AND MELT HIP POCKET W/FOLDER |
| 0401-0200-00-B-OMC | 85-09-27 | 24. 4000 | FACE BACK POCKET |
| 0402-0701-00-B-OMC | 85-09-19 | 28. 5000 | FACE BACK POCKET |
| 0403-0701-00-X-OMC | 86-01-08 | 25. 0000 | FACE BACK POCKET |
| 0403-0701-00-X-OMC | 86-01-07 | 25. 0000 | FACE BACK POCKET |
| 1212-0712-00-X-OMC | 86-01-08 | 37. 0000 | FACE EXTENSION END |
| 1212-0712-00-X-OMC | 86-01-08 | 37. 0000 | FACE EXTENSION END |
| 0103-0202-00-L-OMC | 85-09-19 | 5. 3000 | FACE FONT POCKET |
| 0103-0202-00-M-OMC | 86-01-24 | 8. 0000 | FACE FONT POCKET |
| 0103-0202-00-X-OMC | 86-01-08 | 8. 0000 | FACE FONT POCKET |
| 0103-0202-00-X-OMC | 86-01-07 | 8. 0000 | FACE FONT POCKET |
| 0103-0201-00-C-OMC | 85-09-18 | 30. 0600 | FACE FRONT POCKET |
| 0103-0201-00-C-OMC | 85-09-19 | 30. 0600 | FACE FRONT POCKET 1/4 TOP SINGLE |
| 0103-0203-00-E-OMC | 85-09-23 | 52. 8000 | FACE FRONT POCKET |
| 0103-0201-00-B-OMC | 85-09-19 | 11. 1000 | FACE FRONT POCKET |
| 0301-0113-00-Y-MRB | 86-06-16 | 39. 3000 | FACE FRONT POCKET |
| 0402-0701-00-C-OMC | 85-09-18 | 19. 6800 | FACE HIP POCKET |
| 0403-0701-00-B-OMC | 85-09-18 | 19. 6800 | FACE HIP POCKET |

[illegible]

OPERATION: 0000-0001-00-D-MRS DESCRIPTION: CUTTING

STYLE NUMBER SAM STYLE DESCRIPTION

AC1-2000 0.00000 MENS
AC2-2000 0.00000 MENS

DATE 06/17/87

OPERATION: 0000-0001-00-H-MSS DESCRIPTION: CUTTING

STYLE NUMBER SAM STYLE DESCRIPTION

KSE-4000 0.00000 MEN
ASE-4001 0.00000 MEN

DATE 06/17/87

OPERATION: 0000-0001-00-L-OMJ DESCRIPTION: CUTTING

STYLE NUMBER SAM/100 STYLE DESCRIPTION

200-0041 89.14200 MENS - ZIPPER FLY
200-0141 89.14200 MENS SLIM - ZIPPER FLY
200-0241 89.14200 MENS JEAN - BUTTON FLY
200-0341 89.14200 MENS BOOT CUT RIDER
200-20XX 89.14200 STRAIGHT LEG RIDER - TWILL
200-7041 89.14200 MENS BOOT CUT RIDER - WASHED
200-7241 89.14200 MENS - WASHED
200-7341 89.14200 MENS SLIM - WASHED
201-0341 89.14200 LP BOOT CUT
201-0941 89.14200 MENS BOOT CUT FLARE
202-0341 89.14200 WIDE FLARE
202-0441 89.14200 WIDE FLARE
202-0449 89.14200 WIDE FLARE
309-0241 89.14200 MENS CUT JEAN
309-1109 89.14200 FLARE
400-0041 89.14200 JEAN
400-0341 89.14200 STRAIGHT LEG - WASHED
411-0241 89.14200 FLARE
411-1044 89.14200 WIDE STRIDER - CHAMBRAY
411-2041 89.14200 FLARE - WASHED
411-3141 89.14200 SUPER BELL

DATE 06/17/87

OPERATION: 0000-0001-00-D-MRS DESCRIPTION: CUTTING

STYLE NUMBER SAM/100 STYLE DESCRIPTION

AC1-2000 0.00000 MENS'S REGULAR DRESS SHIRT
AC2-2000 0.00000 MENS'S REGULAR DRESS SHIRT

DATE 06/17/87

OPERATION: 0000-0001-00-H-MSS DESCRIPTION: CUTTING

STYLE NUMBER SAM/100 STYLE DESCRIPTION

KSE-4000 0.00000 MEN'S SPORT SHIRT
KSE-4001 0.00000 MEN'S SPORT SHIRT

DATE 06/17/87

OPERATION: 0000-0001-00-L-OMJ DESCRIPTION: CUTTING

STYLE NUMBER SAM/100 STYLE DESCRIPTION

200-0041 89.14200 MENS - ZIPPER FLY
200-0141 89.14200 MENS SLIM - ZIPPER FLY
200-0241 89.14200 MENS JEAN - BUTTON FLY
200-0341 89.14200 MENS BOOT CUT
200-20XX 89.14200 STRAIGHT LEG - TWILL
200-7041 89.14200 MENS BOOT CUT - WASHED
200-7241 89.14200 MENS - WASHED
200-7341 89.14200 MENS SLIM - WASHED
201-0341 89.14200 BOOT CUT
201-0941 89.14200 MENS BOOT CUT FLARE
202-0341 89.14200 WIDE FLARE
202-0441 89.14200 WIDE FLARE/WASHED
202-0449 89.14200 WIDE FLARE
309-0241 89.14200 MENS CUT JEAN LOT
309-1109 89.14200 FLARE LOT
400-0041 89.14200 JEAN
400-0341 89.14200 STRAIGHT LEG - WASHED
411-0241 89.14200 FLARE
411-1044 89.14200 WIDE - CHAMBRAY
411-2041 89.14200 FLARE - WASHED
411-3141 89.14200 SUPER BELL
411-3941 89.14200 WIDE - WASHED DENIM
411-4041 89.14200 CANADIAN BIG BELL 14 OZ DENIM
411-4049 89.14200 WIDE WASHED
411-4941 89.14200 JEAN CANADA DENIM
411-4949 89.14200 JEAN WASHED DENIM
411-5841 89.14200 SUPER BELL - WASHED
413-5049 89.14200 MENS - WASHED

DATE 06/17/87

OPERATION: 0000-0001-00-L-OMJ DESCRIPTION: CUTTING

STYLE NUMBER SAM/100 STYLE DESCRIPTION

STYLES IN EACH OPERATION

SAM = SAM FOR THAT
OPERATION

APPENDIX XVII

DATE: 06/17/87

PAGE: 3

OPERATION: 0000-0003-00-L-OWJ DESCRIPTION: CUTTING MENS DIREC

| STYLE NUMBER | SAM/100 | STYLE DESCRIPTION |
|--------------|-----------|--------------------------|
| 260-23XX | 103.66200 | LADIES WESTERN JEAN CORD |
| 300-19XX | 103.66200 | JEAN LADIES |

DATE: 06/17/87

OPERATION: 0000-0004-00-L-OWJ DESCRIPTION: CUTTING MENS/DIREC

| STYLE NUMBER | SAM/100 | STYLE DESCRIPTION |
|--------------|----------|-------------------|
| 200-10XX | 90.37000 | BOOT CUT MENS |
| 200-21XX | 90.37000 | BOOT CUT FLARE |
| 201-23XX | 90.37000 | BOOT CUT |

DATE: 06/17/87

OPERATION: 0000-0005-00-L-OYJ DESCRIPTION: CUTTING BOYSNONDIR

| STYLE NUMBER | SAM/100 | STYLE DESCRIPTION |
|--------------|----------|--------------------------------|
| 205-10XX | 73.01400 | BOYS BOOT CUT |
| 205-12XX | 73.01400 | BOYS BOOT CUT |
| 242-0029 | 73.01400 | BOYS BOOT CUT |
| 242-0109 | 73.01400 | BOYS BOOT CUT |
| 242-0249 | 73.01400 | BOYS BOOT CUT |
| 242-0441 | 73.01400 | BOYS BOOT CUT |
| 242-0829 | 73.01400 | BOYS BOOT CUT - SUITING |
| 242-0940 | 73.01400 | BOYS BOOT CUT - SUITING |
| 242-1010 | 73.01400 | BOYS BOOT CUT - SUITING |
| 242-1620 | 73.01400 | BOYS BOOT CUT - SUITING |
| 242-21XX | 73.01400 | BOYS BOOT CUT PUERTO RICO SUIT |
| 242-7341 | 73.01400 | BOYS BOOT CUT WASHED |
| 242-97XX | 73.01400 | BOYS BOOT CUT PUERTO RICO |
| 420-0841 | 73.01400 | BOYS 4-PKT BELL-BUTTON FLY |
| 420-1241 | 73.01400 | BOYS 4-PKT BELL-WASHED |
| 420-26XX | 73.01400 | BOYS FLARE - SUITING |

DATE: 06/17/87

OPERATION: 0000-0006-00-L-OYJ DESCRIPTION: CUTTING BOYS DENIM

| STYLE NUMBER | SAM/100 | STYLE DESCRIPTION |
|--------------|----------|---------------------------|
| 205-0341 | 78.21600 | BOYS BOOT CUT BOYCONST |
| 240-0041 | 78.21600 | BOYS |
| 240-7041 | 78.21600 | BOYS WASHED |
| 242-0341 | 78.21600 | BOYS BOOT CUT |
| 242-5041 | 78.21600 | BOYS HUSKY BOOT CUT |
| 420-0041 | 78.21600 | BOYS STRAIGHT LEG WAS |
| 420-02XX | 78.21600 | BOYS FLARE |
| 420-0341 | 78.21600 | BOYS STRAIG LEG WASH MENS |
| 420-2041 | 78.21600 | BOYS FLARE WASH MENSCONST |
| 420-4041 | 78.21600 | WIDE BOYS 14OZ DEN MEN |
| 420-4049 | 78.21600 | WIDE BOYS WASH MEN |

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DATE: 06/17/87

OPERATION: 0000-0007-00-L-OYJ DESCRIPTION: CUTTING BOYS DIREC

| STYLE NUMBER | SAM/100 | STYLE DESCRIPTION |
|--------------|----------|-------------------------------|
| 203-14XX | 85.62600 | BOOT CUT (BOYS CONST.) |
| 205-14XX | 85.62600 | BOYS CORDUROY BOOT CUT |
| 242-0629 | 85.62600 | BOYS BOOT CUT -NAPSUITING |
| 242-15XX | 85.62600 | BOYS BOOT CUT FLARE -CORDUROY |
| 420-16XX | 85.62600 | BOYS STRAIGHT LEG CORDUROY |
| 420-25XX | 85.62600 | BOYS FLARE-CORD-MENSCONST |
| 420-35XX | 85.62600 | BOYS WIDE CANADA CORD |

DATE: 06/17/87

OPERATION: 0000-0008-00-L-OYJ DESCRIPTION: CUTTING YOUTHS

| STYLE NUMBER | SAM/100 | STYLE DESCRIPTION |
|--------------|----------|--------------------------------|
| 203-10XX | 75.94200 | YOUTHS BOOT CUT |
| 203-12XX | 75.94200 | YOUTHS BOOT CUT |
| 243-0029 | 75.94200 | YOUTHS BOOT CUT |
| 243-0109 | 75.94200 | YOUTHS BOOT CUT |
| 243-0249 | 75.94200 | YOUTHS BOOT CUT |
| 243-0441 | 75.94200 | YOUTHS BOOTCUT |
| 243-0549 | 75.94200 | YOUTHS BOOT CUT -SUITING |
| 243-0829 | 75.94200 | YOUTHS BOOT CUT -SUITING |
| 243-0940 | 75.94200 | YOUTHS BOOT CUT -SUITING |
| 243-1010 | 75.94200 | YOUTHS BOOT CUT -SUIT- |
| 243-1620 | 75.94200 | YOUTH BOOTCUT -SUITING |
| 243-21XX | 75.94200 | YOUTH BOOTCUT PUERTO RICO SUIT |
| 243-97XX | 75.94200 | YOUTH BOOTCUT PUERTO RICO |
| 423-0841 | 75.94200 | STUDENT 4-PKT BELL-BUTTON FLY |

SAM = SAM PER 100

④
% CONTRIBUTION OF AN
OPERATION TO A STYLE
BASED ON: $\frac{\text{SAM OP}}{\text{SAM TL}} \times 100$

DATE: 07/09/87 SAM: 96.4000
OPERATION: 0106-0102-00-Q-OCF DESCRIPTION: FACE/CLOSEFRT POCKET
STYLE NUMBER SAM TOTAL OPS % OF STYLE STYLE DESCRIPTION

| | | | | | |
|-----------|------------|----|-------|----------|------------|
| T-7200 | 2550.70000 | 53 | 3.779 | ████████ | DRESS PANT |
| T-7201 | 2511.21000 | 54 | 3.839 | ████████ | DRESS PANT |
| T-7202UFS | 2400.30000 | 55 | 4.016 | ████████ | DRESS PANT |

DATE: 07/09/87 SAM: 136.2000
OPERATION: 0106-0102-00-W-OWP DESCRIPTION: SET BEAKER& FACING
STYLE NUMBER SAM TOTAL OPS % OF STYLE STYLE DESCRIPTION

| | | | | | |
|---------|------------|----|-------|--|-----------------------------|
| W7548 | 5468.20000 | 49 | 2.482 | | TROUSER WOODLAND CAMOUFLAGE |
| W7548F1 | 5233.00000 | 49 | 2.578 | | TROUSER WOODLAND CAMOUFLAGE |

DATE: 07/09/87 SAM: 11.3000
OPERATION: 0106-0103-00-Q-OCF DESCRIPTION: TURN FRONTPOCKET
STYLE NUMBER SAM TOTAL OPS % OF STYLE STYLE DESCRIPTION

| | | | | | |
|-----------|------------|----|-------|----------|------------|
| T-7200 | 2550.70000 | 53 | 0.443 | ████████ | DRESS PANT |
| T-7201 | 2511.21000 | 54 | 0.450 | ████████ | DRESS PANT |
| T-7202UFS | 2400.30000 | 55 | 0.471 | ████████ | DRESS PANT |

DATE: 07/09/87 SAM: 20.7000
OPERATION: 0106-0201-00-G-OCF DESCRIPTION: CLOSE FRT POCKET
STYLE NUMBER SAM TOTAL OPS % OF STYLE STYLE DESCRIPTION

| | | | | | |
|---------|------------|----|-------|--|----------|
| WJ-7200 | 2183.40000 | 48 | 0.957 | | TROUSERS |
|---------|------------|----|-------|--|----------|

DATE: 07/09/87 SAM: 29.9040
OPERATION: 0106-0202-00-L-OWP DESCRIPTION: CLOSE FRT POCKETS
STYLE NUMBER SAM TOTAL OPS % OF STYLE STYLE DESCRIPTION

| | | | | | |
|----------|------------|----|-------|----------|--------------------------------|
| 110-50XX | 2193.04800 | 50 | 1.364 | ████████ | PANTS |
| 110-56XX | 2115.95400 | 48 | 1.413 | ████████ | WORK PANTS |
| 118-2041 | 2095.95000 | 49 | 1.427 | ████████ | LAUNDRY PANT-- |
| 118-37XX | 2092.75300 | 49 | 1.429 | | BEDFORD CORD PANT - COMMERCIAL |
| 118-70XX | 2152.43400 | 50 | 1.389 | | WORK PANT |
| 118-95XX | 2144.02800 | 50 | 1.395 | ████████ | UNIFORM PANT |

DATE: 07/09/87 SAM: 22.9000
OPERATION: 0106-0203-00-P-OMJ DESCRIPTION: CLOSE FRT PKT FACING
STYLE NUMBER SAM TOTAL OPS % OF STYLE STYLE DESCRIPTION

| | | | | | |
|---------|------------|----|-------|--|--------------------------|
| DS-7500 | 1074.20000 | 37 | 2.132 | | BASIC 5-PKT WESTERN JEAN |
|---------|------------|----|-------|--|--------------------------|

DATE: 07/09/87 SAM: 33.4020
OPERATION: 0106-55XX-00-L-OMJ DESCRIPTION: CLOSE SCP FRT PKTS
STYLE NUMBER SAM TOTAL OPS % OF STYLE STYLE DESCRIPTION

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APPENDIX XVIII

| | | | | | |
|----------|------------|----|-------|--|-----------------------------|
| *10-55XX | 1961.07000 | 46 | 1.703 | | KNIT JEAN OPEN CONSTRUCTION |
|----------|------------|----|-------|--|-----------------------------|

DATE: 07/09/87 SAM: 62.4000
OPERATION: 0107-0502-00-W-OWP DESCRIPTION: BUTTONHOLEFA FLAP2PC
STYLE NUMBER SAM TOTAL OPS % OF STYLE STYLE DESCRIPTION

| | | | | | |
|---------|------------|----|-------|--|-----------------------------|
| W7548 | 5468.20000 | 49 | 1.137 | | TROUSER WOODLAND CAMOUFLAGE |
| W7548F1 | 5233.00000 | 49 | 1.181 | | TROUSER WOODLAND CAMOUFLAGE |

DATE: 07/09/87 SAM: 54.0000
OPERATION: 0107-0503-00-W-OWP DESCRIPTION: JOIN EH TAB/FLAP
STYLE NUMBER SAM TOTAL OPS % OF STYLE STYLE DESCRIPTION

| | | | | |
|----------|------------|----|-------|--|
| 411-4041 | 1514.33500 | 42 | 3.207 | CANADIAN BIG BELL 14 OZ DENIM |
| 411-4049 | 1531.04000 | 42 | 3.174 | WIDE [REDACTED] WASHED 411-4041 |
| 411-4741 | 1547.18400 | 40 | 3.346 | [REDACTED] JEAN CANADA DENIM |
| 411-4949 | 1749.78600 | 43 | 2.959 | [REDACTED] JEAN WASHED DENIM |
| 411-5341 | 1544.57000 | 42 | 3.148 | [REDACTED] SUPER BELL - WASHED |
| 413-5049 | 1556.28800 | 44 | 3.126 | MENS [REDACTED] - WASHED [REDACTED] |
| 412-3941 | 1574.23200 | 41 | 3.056 | [REDACTED] STRIP JEAN-WASHED 14OZ DEN |
| 418-5041 | 1654.22400 | 41 | 3.130 | [REDACTED] STRIP JEAN-REVERSE 14OZ DEN |
| 418-6541 | 1684.63800 | 41 | 3.073 | [REDACTED] STRIP JEAN-WASHED REV DEN |
| 418-7441 | 1654.22400 | 41 | 3.130 | [REDACTED] STRIP JEAN - 14 OZ DENIM |

DATE: 07/09/87 SAM: 51.7740
 OPERATION: 0108-0101-00-L-QWJ DESCRIPTION: SET SCOOP FRT PRT
 STYLE NUMBER SAM TOTAL OPS % OF STYLE STYLE DESCRIPTION

| | | | | |
|----------|------------|----|-------|-------------------------------------|
| 250-2541 | 1531.17200 | 42 | 3.174 | LADIES WESTERN STRETCH DENIM |
| 251-0541 | 1668.81800 | 43 | 3.103 | LADIES WESTERN SCOOP FRT JEAN |
| 300-1141 | 1425.04800 | 37 | 3.633 | [REDACTED] SCOOP POCKET JEAN LADIES |
| 310-1941 | 1562.73300 | 40 | 3.114 | [REDACTED] JEAN LADIES |

DATE: 07/09/87 SAM: 51.4250
 OPERATION: 0108-0101-00-L-QWJ DESCRIPTION: SET SCOOP FRT PRT
 STYLE NUMBER SAM TOTAL OPS % OF STYLE STYLE DESCRIPTION

| | | | | |
|----------|------------|----|-------|---------------------------|
| 112-9503 | 1511.11400 | 44 | 3.192 | PHILLIPS [REDACTED] FLARE |
|----------|------------|----|-------|---------------------------|

DATE: 07/09/87 SAM: 51.7740
 OPERATION: 0108-0101-00-L-QYJ DESCRIPTION: SET SCOOP FRT PRT
 STYLE NUMBER SAM TOTAL OPS % OF STYLE STYLE DESCRIPTION

| | | | | |
|----------|------------|----|-------|---|
| 203-0341 | 1403.54200 | 42 | 3.637 | YOUTHS BOOT CUT [REDACTED] BOYCONST |
| 205-0341 | 1418.54400 | 42 | 3.650 | BOYS BOOT CUT [REDACTED] BOYCONST |
| 240-0041 | 1335.67800 | 40 | 3.876 | BOYS [REDACTED] |
| 240-7041 | 1498.24800 | 43 | 3.456 | BOYS [REDACTED] WASHED [REDACTED] |
| 241-0041 | 1302.58800 | 40 | 3.975 | YOUTHS [REDACTED] |
| 241-7041 | 1503.24600 | 43 | 3.444 | YOUTH [REDACTED] WASHED [REDACTED] |
| 242-0541 | 1547.05200 | 44 | 3.347 | BOYS BOOT CUT [REDACTED] |
| 242-0629 | 1662.71400 | 49 | 3.114 | BOYS BOOT CUT [REDACTED] NAP SUITING |
| 242-0749 | 1592.78400 | 49 | 3.251 | BOYS BOOT CUT [REDACTED] NAP SUITING |
| 242-5041 | 1395.41000 | 41 | 3.708 | BOYS HUSKY BOOT CUT [REDACTED] |
| 242-7341 | 1519.11000 | 43 | 3.408 | BOYS BOOT CUT [REDACTED] WASHED |
| 243-0541 | 1737.24600 | 47 | 2.980 | YOUTH BOOT CUT [REDACTED] FLARE [REDACTED] |
| 243-0629 | 1622.34400 | 47 | 3.190 | YOUTH BOOT CUT [REDACTED] NAP SUIT |
| 243-0749 | 1622.84400 | 47 | 3.190 | YOUTH BOOT CUT [REDACTED] NAP SUIT |
| 243-5041 | 1401.40800 | 41 | 3.694 | YOUTH HUSKY BOOT CUT [REDACTED] |
| 243-7341 | 1503.24600 | 43 | 3.444 | YOUTHS BOOT CUT [REDACTED] WASHED |
| 244-0041 | 1234.27200 | 40 | 4.195 | HUSKY [REDACTED] |
| 420-0041 | 1576.09200 | 42 | 3.285 | BOYS [REDACTED] STRAIGHT LEG [REDACTED] WAS |
| 420-02XX | 1420.77600 | 39 | 3.644 | BOYS [REDACTED] FLARE |
| 420-0341 | 1607.70000 | 42 | 3.220 | BOYS [REDACTED] STRAIG LEG WASH MENS |
| 420-2041 | 1592.38800 | 42 | 3.251 | BOYS [REDACTED] FLARE WASH MENS CONST |
| 420-4041 | 1429.04400 | 40 | 3.623 | WIDE [REDACTED] BOYS 14OZ DEN MENS |
| 420-4049 | 1602.69600 | 43 | 3.230 | WIDE [REDACTED] BOYS WASH [REDACTED] MEN |

| | | | | |
|----------|------------|----|-------|---|
| 421-6041 | 1411.82800 | 41 | 3.212 | BOYS [REDACTED] STRIP JEAN REVERSE DEN |
| 421-8041 | 1632.52800 | 42 | 3.171 | BOYS [REDACTED] STRIP JEAN-BRUSHED DEN |
| 421-8049 | 1662.74200 | 42 | 3.110 | BOYS [REDACTED] STRIP JEAN-WASHED DEN |
| 423-0041 | 1584.87000 | 42 | 3.267 | STUDENT [REDACTED] STRAITLEG [REDACTED] WAS |
| 423-02XX | 1420.01400 | 39 | 3.646 | STUDENTS [REDACTED] FLARE |
| 423-0341 | 1616.47800 | 42 | 3.203 | YOUTH [REDACTED] STRAIT LEG WASH MEN |
| 423-2041 | 1570.79200 | 42 | 3.255 | STUDENT [REDACTED] FLARE WASH MENS CONST |
| 423-4041 | 1440.89600 | 40 | 3.594 | WIDE [REDACTED] STUDENT 14OZ DENIM |
| 423-4049 | 1611.47400 | 43 | 3.213 | WIDE [REDACTED] STUDENT WASH [REDACTED] |
| 424-5041 | 1631.17200 | 41 | 3.174 | STUDENTS [REDACTED] STRIP REVERSE DEN |
| 319-12XX | 1619.70000 | 43 | 3.197 | [REDACTED] YOUTHS STRAIGHT LEG |

DATE: 07/09/87 SAM: 51.4250
 OPERATION: 0108-0101-00-L-AMJ DESCRIPTION: SET SCOOP FRT PRT
 STYLE NUMBER SAM TOTAL OPS % OF STYLE STYLE DESCRIPTION

END

DATED

FILM

8-88

Dtic